

Customer Information Sheet

ID : 96374 Old CIS No : CIS Date : 12-09-2019		Company Tech mahindra	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Vishal Binjoo 4-65/5, Street.no.8/7, Hubsiguda, Hyderabad.		Designation Technical Manager	
		Home Phone	
		Work Phone	
		Mobile 9966907799/9160033737	
		Fax	
		Email vishalbinjoo@rediffmail.com	
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In B-401 (1500 sft)
Enquiry Source Email / Website	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouce Company House wife	Purpose Self Use	Investment Details Insurance Policies and other
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Wife	Bank Name SBI
Customer Requirment 3BHK	Home Town Gujarat	Other Info Looking property in gated community near to his daughter school (DPS).	Decesion Makers Family
Company Address Hitech city		Company Details IT	
Smart Text			
Budget 70 lakhs for 3bhk. Said want some time to inform his parents. Had old age parents so selected B-401 and looking for best discount. Negotiation done and cheque collected for B-401.			
Customer Query			
About monthly maintenance charges?			
Customer Special Requirments			
Remarks			
Budget 70 lakhs for 3bhk. Said want some time to inform his parents. Had old age parents so selected B-401 and looking for best discount. Negotiation done and cheque collected for B-401.			
Call/Entry Date	Call Details		
12-09-2019	Call Made By :		Call Type : NA
12-09-2019	OutCome Of Call :		
	Next Call Date : 13-09-2019		
	Target Of Call : first call detail to be entered		
12-09-2019	Call Made By : Naveena		Call Type : Site Visit
12-09-2019	OutCome Of Call : Selected B-401 and looking best price.		
	Next Call Date : 12-09-2019		
	Target Of Call : Negotiation done and cheque collected for B-401. Sale closed.		