

## Customer Information Sheet

ID : 91065		Old CIS No :		CIS Date : 04-05-2018		Company		Nuclear Fuel Complex	
Prepared By :R Rani / Assigned To : R Rani / Reassigned To : R Rani						Business			
Customer Name And Address  Praveen kumar Vista Homes I -009, Kushiguda.						Designation		Scientist Officer	
						Home Phone			
						Work Phone		040 - 27183473	
						Mobile		9491082813	
						Fax			
						Email		npraveenkumar02@gmail.com	
For Project		Projects Visited		Projects Liked		Interested In			
Vista Homes		Sai mithri, Vista Homes		Vista Homes		3bhk			
Enquiry Source		Enquiry Type		Lead Status		Prospect Status			
Reference		Walk-in		SaleClosed		Average			
Brochure Sent		Executive Meet Customer		Visiting Card		Customer Visit Site			
Yes		Yes		No		Yes			
Company Type		Spouce Company		Purpose		Investment Details			
Govt		unmarried		Self Use		Insurances			
Housing Loan Required		Amount Required		Pre-sanctioned Obtained		Reffered To Bank			
No		30lakhs		No		Yes			
Discount Expected		Discount Offered		Site Visit With		Bank Name			
				Alone		HDFC Bank			
Customer Requirement		Home Town		Other Info		Decesion Makers			
3BHK						His family members			
Company Address						Company Details			
Moula-Ali						Nuclear Fuel Complex is a production unit of Department of Atomic Energy operative in round-the-cloc			
Smart Text									
Booked F-001									
Customer Query									
Customer Special Requirments									
Gated community project near to work place.									
Remarks									
Referred by Mr. Pankaj Kumar C- 306, Vista Homes. If interested he will get back us Presently staying in Rented Flat in Vista Homes. Interested in 3bhk F -209. If interested he will get back us									

Call/Entry Date

Call Details

4-05-2018

Call Made By :

Call Type : NA

04-05-2018

OutCome Of Call :

Next Call Date : 05-05-2018

Target Of Call : first call detail to be entered

04-05-2018

Call Made By : R Rani

Call Type : Site Visit

04-05-2018

OutCome Of Call : Interested in 3bhk

Next Call Date : 05-05-2018

Target Of Call : For his opinion

05-05-2018

Call Made By : R Rani

Call Type : Site Visit

07-05-2018

OutCome Of Call : Customer did not picked up the phone

Next Call Date : 09-05-2018

Target Of Call : For his opinion

09-05-2018

Call Made By : R Rani

Call Type : Phone

09-05-2018

OutCome Of Call : Need some time

Next Call Date : 15-05-2018

	Target Of Call : For his opinion	
15-05-2018	Call Made By : R Rani	Call Type : Phone
17-05-2018	OutCome Of Call : Customer did not picked up the phone	
	Next Call Date : 18-05-2018	
	Target Of Call : Reminder call	
18-05-2018	Call Made By : R Rani	Call Type : Phone
18-05-2018	OutCome Of Call : Customer did not picked up the phone	
	Next Call Date : 19-05-2018	
	Target Of Call : Reminder call	
19-05-2018	Call Made By : R Rani	Call Type : Phone
23-05-2018	OutCome Of Call : He will get back us	
	Next Call Date : 26-05-2018	
	Target Of Call : Reminder call	
26-05-2018	Call Made By : R Rani	Call Type : Phone
26-05-2018	OutCome Of Call : Customer did not picked up the phone	
	Next Call Date : 31-05-2018	
	Target Of Call : For his opinion	
31-05-2018	Call Made By : R Rani	Call Type : Phone
31-05-2018	OutCome Of Call : Customer did not picked up the phone	
	Next Call Date : 02-06-2018	
	Target Of Call : Reminder call	
02-06-2018	Call Made By : R Rani	Call Type : Phone
02-06-2018	OutCome Of Call : If interested he will get back us	
	Next Call Date : 02-06-2018	
	Target Of Call : Dormant	
16-06-2018	Call Made By : Sanjeet	Call Type : Phone
16-06-2018	OutCome Of Call : Rani initiated the call again and customer has met the manager at site and booked F-001	
	Next Call Date : 16-06-2018	
	Target Of Call : Booked F-001	