

Customer Information Sheet

ID : 90338 Old CIS No : CIS Date : 10-03-2018		Company	Sindhura College of Engineering & Technology
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business	
Customer Name And Address B.Nirosha Godavarikhani , Karimnagar		Designation	Leturer
		Home Phone	
		Work Phone	9121391405
		Mobile	6301095770
		Fax	
		Email	niroshapasunuti@gmail.com
For Project Vista Homes	Projects Visited Vista Homes	Projects Liked Vista Homes	Interested In 2bhk in East facing
Enquiry Source Reference	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Other	Spouce Company oracle	Purpose Investment	Investment Details Insurances
Housing Loan Required No	Amount Required Nil	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name No
Customer Requirment 2BHK	Home Town Karimnagar	Other Info	Decesion Makers His family members
Company Address Godavarikhani		Company Details Educational Institution	
Smart Text			
Customwer working for Sindhura Collage, looking for 2bhk Investment purpose . Booking taken for F -004			
Customer Query			
Customer Special Requirments			
Gated community project with Good rental value			
Remarks			
Referred by Mr. Bhanu Murthy Flat no :- I - 307. Interested in 2bhk East facing flat for Investment purpose			

Call/Entry Date	Call Details	Call Type
10-03-2018	Call Made By :	Call Type : NA
10-03-2018	OutCome Of Call :	
	Next Call Date : 11-03-2018	
	Target Of Call : first call detail to be entered	
10-03-2018	Call Made By : R Rani	Call Type : Site Visit
10-03-2018	OutCome Of Call : Interested in 2bhk east facing flat	
	Next Call Date : 12-03-2018	
	Target Of Call : Reminder call for site visit with his family	
12-03-2018	Call Made By : R Rani	Call Type : Phone
13-03-2018	OutCome Of Call : She will get back us	
	Next Call Date : 14-03-2018	
	Target Of Call : Reminder call for site visit with his family	
14-03-2018	Call Made By : R Rani	Call Type : Site Visit
14-03-2018	OutCome Of Call : Visited the site with his family and selected F -004	
	Next Call Date : 15-03-2018	

Target Of Call : To fix an appointment with manager.

15-03-2018 Call Made By : R Rani

Call Type : Site Visit

15-03-2018 OutCome Of Call : Visited the site with his family and taken booking for F -004

Next Call Date : 15-03-2018

Target Of Call : Sale Closed
