

Customer Information Sheet

ID : 91018 Old CIS No : CIS Date : 27-04-2018		Company	Unisys Corporation
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business	
Customer Name And Address Phani Kumar / Ritika B- 503, Paramount Residency Shilpa nagar, Nagaram, Hyderabad - 83		Designation	Customer Training Instructor
		Home Phone	
		Work Phone	7987693283
		Mobile	8886200043
		Fax	
		Email	ritikabitlu@gmail.com
For Project Vista Homes	Projects Visited Vista Homes, Paramount Avenue	Projects Liked Vista Homes	Interested In 3bhk
Enquiry Source Email / Website	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouce Company House wife	Purpose Self Use	Investment Details Insurances
Housing Loan Required No	Amount Required 30lakhs	Pre-sanctioned Obtained No	Referred To Bank Yes
Discount Expected	Discount Offered	Site Visit With Family	Bank Name SBI Bank
Customer Requirment 3BHK	Home Town	Other Info	Decesion Makers His family members
Company Address Work from Home		Company Details	
Smart Text			
Interested in 3bhk. Excepting huge discount meeting arranging with manager. Booking taken for F -009.			
Customer Query			
Need some internal changes			
Customer Special Requirments			
Gated community Project with Amenities and Security.			
Remarks			
Presenlty staying in Paramount Residency for Rent.			

Call/Entry Date	Call Details	
27-04-2018	Call Made By :	Call Type : NA
29-04-2018	OutCome Of Call :	
	Next Call Date : 30-04-2018	
	Target Of Call : first call detail to be entered	
27-04-2018	Call Made By : R Rani	Call Type : Site Visit
07-05-2018	OutCome Of Call : Interested in 3bhk,Ready to occupy	
	Next Call Date : 30-04-2018	
	Target Of Call : For his opinion	
30-04-2018	Call Made By : R Rani	Call Type : Phone
07-05-2018	OutCome Of Call : He will get back us,Seeing property outside also	
	Next Call Date : 04-05-2018	
	Target Of Call : For his opinion	
03-05-2018	Call Made By : R Rani	Call Type : Site Visit
07-05-2018	OutCome Of Call : Visited the site once again with his family, Met manager regarding discount	
	Next Call Date : 04-05-2018	

Target Of Call : To known his final decision

04-05-2018 Call Made By : R Rani

Call Type : Site Visit

07-05-2018 OutCome Of Call : Visited the site once with his friend, Booking taken for F-009

Next Call Date : 04-05-2018

Target Of Call : Sale Closed