

Customer Information Sheet

ID : 90317 Old CIS No : CIS Date : 08-03-2018		Company Anthelio	
Prepared By : Sanjeet / Assigned To : Sanjeet / Reassigned To : Sanjeet		Business	
Customer Name And Address Raghu K Kukatpally		Designation	
		Home Phone	
		Work Phone	
		Mobile 9866265799	
		Fax	
		Email raghurk1@gmail.com	
For Project Vista Homes	Projects Visited	Projects Liked	Interested In
Enquiry Source Reference	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type -	Spouce Company	Purpose -	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name
Customer Requirment -	Home Town	Other Info	Decesion Makers
Company Address		Company Details	
Smart Text			
Booked flat no.F-303 vista homes			
Customer Query			
Customer Special Requirments			
Remarks			
Referred by Mr.Chandrasekar Dasara of G-406 vista homes.			

Call/Entry

Call Details

Date

08-03-2018 Call Made By :

Call Type : NA

08-03-2018 OutCome Of Call :

Next Call Date : 09-03-2018

Target Of Call : first call detail to be entered

09-03-2018 Call Made By : Sanjeet

Call Type : Phone

09-03-2018 OutCome Of Call : chandrasekhar bought his friend to see the project. Interested in F-304 and want to vissit again with his family.

Next Call Date : 10-03-2018

Target Of Call : Reminder call for SV with his family

10-03-2018 Call Made By : Sanjeet

Call Type : Phone

09-03-2018 OutCome Of Call : tomorrow he is planning to come with his family

Next Call Date : 11-03-2018

Target Of Call : need to call him for updates

12-03-2018 Call Made By : Sanjeet

Call Type : Phone

11-03-2018 OutCome Of Call : Yesterday he had visited the site with his father and will take decision on 14th march.

Next Call Date : 14-03-2018

Target Of Call : contact for updates, as he is planning to finalise with F-304

14-03-2018 Call Made By : Sanjeet

Call Type : Phone

13-03-2018 OutCome Of Call : Booked flat no.F-304

Next Call Date : 14-03-2018

Target Of Call : sale closed