

Customer Information Sheet

ID : 90317 Old CIS No : CIS Date : 08-03-2018		Company	Anthelio
Prepared By : Sanjeet / Assigned To : Sanjeet / Reassigned To : Sanjeet		Business	
Customer Name And Address Raghu K Kukatpally		Designation	
		Home Phone	
		Work Phone	
		Mobile	9866265799
		Fax	
		Email	raghurk1@gmail.com
For Project Vista Homes	Projects Visited	Projects Liked	Interested In
Enquiry Source Reference	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellent
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type -	Spouce Company	Purpose -	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name
Customer Requirement -	Home Town	Other Info	Decesion Makers
Company Address		Company Details	
Smart Text			
Booked flat no.F-303 vista homes			
Customer Query			
Customer Special Requirments			
Remarks			
Referred by Mr.Chandrasekar Dasara of G-406 vista homes.			

Call/Entry Date	Call Details	Call Type
08-03-2018	Call Made By :	Call Type : NA
08-03-2018	OutCome Of Call : Next Call Date : 09-03-2018 Target Of Call : first call detail to be entered	
09-03-2018	Call Made By : Sanjeet	Call Type : Phone
09-03-2018	OutCome Of Call : chandrasekhar bought his friend to see the project. Interested in F-304 and want to vissit again with his family. Next Call Date : 10-03-2018 Target Of Call : Reminder call for SV with his family	
10-03-2018	Call Made By : Sanjeet	Call Type : Phone
09-03-2018	OutCome Of Call : tomorrow he is planning to come with his family Next Call Date : 11-03-2018 Target Of Call : need to call him for updates	
12-03-2018	Call Made By : Sanjeet	Call Type : Phone
11-03-2018	OutCome Of Call : Yesterday he had visited the site with his father and will take decision on 14th march.	