

Customer Information Sheet

ID : 95034		Old CIS No :		CIS Date : 18-03-2019		Company		M Modal Global Services	
Prepared By : Swetha / Assigned To : Swetha / Reassigned To : Swetha						Business			
Customer Name And Address Mr. K.B.Manilantana Flat no. 105, Manasa Residency, Namalagundu						Designation			
						Home Phone			
						Work Phone			
						Mobile		9291344166	
						Fax			
				Email		mani77mani@gmail.com			
For Project		Projects Visited		Projects Liked		Interested In			
Vista Homes									
Enquiry Source		Enquiry Type		Lead Status		Prospect Status			
Hoarding board		Walk-in		Sale Closed		Good			
Brochure Sent		Executive Meet Customer		Visiting Card		Yes		Customer Visit Site	
Yes		Yes		No					
Company Type		Spouce Company		Purpose		Investment Details			
Housing Loan Required		Amount Required		Pre-sanctioned Obtained		Referred To Bank			
No				No		No			
Discount Expected		Discount Offered		Site Visit With		Bank Name			
Customer Requirement		Home Town		Other Info		Decesion Makers			
Company Address				Company Details					
Smart Text									
Follow up customer for new flats									
Customer Query									
Customer Special Requirments									
Remarks									
Got a call to Land line, Looking for 2 flat in East Facing, Shown the model villa and info given about project Asked to inform after releasing of any flats in new block									
Call/Entry Date		Call Details							
18-03-2019		Call Made By :							
18-03-2019		OutCome Of Call :							
		Next Call Date : 19-03-2019							
		Target Of Call : first call detail to be entered							
20-03-2019		Call Made By : Swetha							
20-03-2019		OutCome Of Call : Said they wants to visit the site with his family members on Sunday							
		Next Call Date : 23-04-2019							
		Target Of Call : Call back customer for arranging site visits							