

Customer Information Sheet

ID : 89197 Old CIS No : CIS Date : 25-12-2017		Company	Govt employee
Prepared By :Kranthi / Assigned To : Kranthi / Reassigned To : Kranthi		Business	public services
Customer Name And Address jagan mohan maredpally		Designation	Retired
		Home Phone	
		Work Phone	
		Mobile	9652044340
		Fax	
		Email	jaganmohan.si@gmail.com
For Project Vista Homes	Projects Visited Vista Homes, Paramount Avenue,janapriya, others	Projects Liked Vista Homes	Interested In F-306
Enquiry Source Exhibition	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouce Company House wife	Purpose Self Use	Investment Details Gold and Insurances,flot
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected yes	Discount Offered NO	Site Visit With Alone	Bank Name
Customer Requirment 2BHK	Home Town Hyderabad	Other Info	Decesion Makers OWEN
Company Address Retied govt employee		Company Details Hyderabad	
Smart Text			
Booking taken for flat no F – 203, Booking form signed.			
Customer Query			
customer asking about water facility amenities			
Customer Special Requirments			
customer want huge discount			
Remarks			
customer interested vista homes 2 bhk F-306 customer planing to march 15th for finazlization customer interested F-306 cheque collected booking form pending. customer shifted to 203 from 306 Booking taken for flat no F – 203, Booking form signed.			
Call/Entry Date	Call Details		
25-12-2017	Call Made By :		Call Type : NA
25-12-2017	OutCome Of Call :		
	Next Call Date : 26-12-2017		
	Target Of Call : first call detail to be entered		
26-12-2017	Call Made By : Kranthi		Call Type : Phone
26-12-2017	OutCome Of Call : Busy in meeting		
	Next Call Date : 28-12-2017		
	Target Of Call : Site visit with his family members.		
26-12-2017	Call Made By : Kranthi		Call Type : Phone
26-12-2017	OutCome Of Call : Busy in meeting		
	Next Call Date : 28-12-2017		
	Target Of Call : Site visit with his family members.		

26-12-2017	Call Made By : Kranthi	Call Type : Phone
26-12-2017	OutCome Of Call : Busy in meeting	
	Next Call Date : 28-12-2017	
	Target Of Call : Site visit with his family members.	
03-01-2018	Call Made By : Kranthi	Call Type : Phone
03-01-2018	OutCome Of Call : customer said remind call on satday afternoon for site visite	
	Next Call Date : 06-01-2018	
	Target Of Call : Site visit with his family members.	
09-01-2018	Call Made By : Kranthi	Call Type : Phone
09-01-2018	OutCome Of Call : After coming back to Hyderabad, he will get back for site visit.	
	Next Call Date : 16-01-2018	
	Target Of Call : Site visit with his family members.	
19-02-2018	Call Made By : Kranthi	Call Type : Site Visit
19-02-2018	OutCome Of Call : Customer interested in flat/vill no. and asking for discount for f block 2 bhk he said bookings opens date once inform	
	Next Call Date : 02-03-2018	
	Target Of Call : To fix an appointment with manager.	
14-03-2018	Call Made By : Kranthi	Call Type : Site Visit
14-03-2018	OutCome Of Call : cheque collected booking form pending	
	Next Call Date : 15-03-2018	
	Target Of Call : To fix an appointment with manager.	
15-03-2018	Call Made By : Kranthi	Call Type : Meeting
15-03-2018	OutCome Of Call : Booking taken for flat no F - 203, Booking form signed.	
	Next Call Date : 15-03-2018	
	Target Of Call : sale closed	