Customer Information Sheet

ID : 91325 Old CIS No : CIS Date : 14-05-2018		Company	The Aditya Birla Public School
Prepared By :R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business	
Customer Name And Address Sri Lalita / T.V.S.S. Narayana H.no:- T-20 Staff Quarter, The Aditya Birla Public School, Bhogasumudram Ananthapur District A.P.		Designation	Teacher
		Home Phone	
		Work Phone	9440894238
		Mobile	9493747127
		Fax	
		Email	tvssnt20@gmail.com

For Project	Projects Visited	Projects Liked	Interested In
Vista Homes	Mayflower Grande and Vista Homes	Vista Homes	2bhk
Enquiry Source	**Enquiry Type**	**Lead Status**	**Prospect Status**
Reference	Walk-in	SaleClosed	Excellant
Brochure Sent	**Executive Meet Customer**	**Visiting Card**	**Customer Visit Site**
Yes	Yes	No	Yes
Company Type	**Spouce Company**	**Purpose**	**Investment Details**
Other		Investment	Gold and Insurances
Housing Loan Required	**Amount Required**	**Pre-sanctioned Obtained**	**Reffered To Bank**
No	25lacs	No	Yes
Discount Expected	**Discount Offered**	**Site Visit With**	**Bank Name**
		Family	HDFC Bank
Customer Requirment	**Home Town**	**Other Info**	**Decesion Makers**
2BHK			His family members

Company Address	Company Details
Ananathapur	Educational institution

Smart Text

Interested in 2bhk for Investment purpose, Booking taken for F -206

Customer Query

Internal changes

Customer Special Requirments

Gated community project with good Rental value

Remarks

Referred by B-112 Mrs. Radhika & R.S.N.Murthy from Mayflower Heights. Booking taken for F -206

Call/Entry Date	Call Details	
14-05-2018	Call Made By :	Call Type : NA
14-05-2018	OutCome Of Call :	
	Next Call Date : 15-05-2018	
	Target Of Call : first call detail to be entered	
14-05-2018	Call Made By : R Rani	Call Type : Site Visit
14-05-2018	OutCome Of Call : Interested in 2bhk	
	Next Call Date : 16-05-2018	
	Target Of Call : For his opinion	
16-05-2018	Call Made By : R Rani	Call Type : Site Visit
16-05-2018	OutCome Of Call : Visited the site once again with his relatives, Selected F -206	
	Next Call Date : 18-05-2018	
	Target Of Call : To fix an appointment with manager.	
18-05-2018	Call Made By : R Rani	Call Type : Site Visit
18-05-2018	OutCome Of Call : Booking taken for F -206	
	Next Call Date : 18-05-2018	
	Target Of Call : Sale Closed	