

Customer Information Sheet

ID: 90351 Old CIS No : CIS Date : 11-03-2018		Company	A.P.Secretariat
Prepared By :Kranthi / Assigned To : Kranthi / Reassigned To : Kranthi		Business	Govt Employee
Customer Name And Address S.S.n Murthy House No 24-144/43, Vishnupuri colony,vimaladevinagar, Malkajgiri, hyderabad-500047		Designation	Assistant section officer
		Home Phone	
		Work Phone	
		Mobile	9959703291
		Fax	
		Email	ssuryanarayanamurty@gmail.com
For Project Vista Homes	Projects Visited Vista Homes and other properties	Projects Liked Vista Homes	Interested In F-201
Enquiry Source Reference	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouce Company House wife	Purpose Self Use	Investment Details Gold and Insurances
Housing Loan Required Yes	Amount Required 30lakhs	Pre-sanctioned Obtained No	Reffered To Bank Yes
Discount Expected yes	Discount Offered NO	Site Visit With Family	Bank Name Syndicate Bank
Customer Requirment 3BHK	Home Town Hyderabad	Other Info	Decesion Makers Family
Company Address public enterprises Department,Building No-2, A.P.Secretariat, Velagapudi,Guntur District		Company Details A.P.Secretariat	
Smart Text			
customer referred by C-307 customer interested F-201 Booking taken for flat no F - 201, Booking form signed.			
Customer Query			
customer asking about amenities & water facility			
Customer Special Requirments			
customer want only 3 BHK west facing			
Remarks			
customer referred by C-307 customer interested F-201			

Call/Entry Date	Call Details	
11-03-2018	Call Made By :	Call Type : NA
11-03-2018	OutCome Of Call :	
	Next Call Date : 12-03-2018	
	Target Of Call : first call detail to be entered	
11-03-2018	Call Made By : Kranthi	Call Type : Phone
11-03-2018	OutCome Of Call : Customer interested in D Block 304	
	Next Call Date : 12-03-2018	
	Target Of Call : To fix an appointment with manager.	
13-03-2018	Call Made By : Kranthi	Call Type : Site Visit
12-03-2018	OutCome Of Call : Want to meet the manager for discount for F-201	
	Next Call Date : 15-03-2018	
	Target Of Call : To fix an appointment with manager.	
15-03-2018	Call Made By : Kranthi	Call Type : Meeting

15-03-2018 OutCome Of Call : Booking taken for flat no F - 201, Booking form signed.

Next Call Date : 15-03-2018

Target Of Call : sale closed
