

Customer Information Sheet

ID : 83641 Old CIS No : CIS Date : 04-03-2017		Company		Oriental Insurance Company Ltd	
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business			
Customer Name And Address Vishnu Vardhan / Sujatha A.S.Rao Nagar		Designation			
		Home Phone			
		Work Phone			
		Mobile		9654623142	
		Fax			
		Email		mvishuvardhan@gmail.com	
For Project Vista Homes		Projects Visited Sai mithri, Vista Homes		Projects Liked Vista Homes	
Interested In 2bhk		Enquiry Source Email / Website		Enquiry Type Walk-in	
Lead Status SaleClosed		Prospect Status Excellant		Brochure Sent Yes	
Executive Meet Customer Yes		Visiting Card No		Customer Visit Site Yes	
Company Type Govt		Spouce Company House wife		Purpose Self Use	
Investment Details Gold and Insurances		Housing Loan Required No		Amount Required 20lacs	
Pre-sanctioned Obtained No		Referred To Bank No		Discount Expected	
Discount Offered		Site Visit With Wife		Bank Name SBI Bank	
Customer Requirment 2BHK		Home Town		Other Info	
Decesion Makers His family members		Company Address		Company Details	
The Oriental Insurance Company Ltd. is a public sector non-life insurance company in India. The head					
Smart Text Customer working for Oriental Insurance, Looking for bhk East facing Ready to occupy. Presently he had dropped the idea of buying property. Visited the site once again on 24th March interested in 3bhk East facing F-202 Booking taken.					
Customer Query					
Customer Special Requirments Interested to buy property in Gate community					
Remarks Looking for bhk East facing Ready to occupy. Presently he had dropped the idea of buying property					

Call/Entry Date	Call Details	
04-03-2017	Call Made By :	Call Type : NA
04-03-2017	OutCome Of Call :	
	Next Call Date : 05-03-2017	
	Target Of Call : first call detail to be entered	
04-03-2017	Call Made By : R Rani	Call Type : Site Visit
06-03-2017	OutCome Of Call : Looking for 2bhk ready to occupy	
	Next Call Date : 06-03-2017	
	Target Of Call : For his opinion	
06-03-2017	Call Made By : R Rani	Call Type : Phone
06-03-2017	OutCome Of Call : Visited the site once again with her mother-in-law, Interested in 3bhk	
	Next Call Date : 08-03-2017	
	Target Of Call : To known his final decision	
09-03-2017	Call Made By : R Rani	Call Type : Phone
09-03-2017	OutCome Of Call : Customer did not picked up the phone	
	Next Call Date : 11-03-2017	
	Target Of Call : To known his final decision	
11-03-2017	Call Made By : R Rani	Call Type : Phone
11-03-2017	OutCome Of Call : Presently he had dropped the idea of buying property	

Next Call Date : 11-03-2017

Target Of Call : DORMANT

11-03-2017 Call Made By : R Rani Call Type : Phone

11-03-2017 OutCome Of Call : Presently he had dropped the idea of buying property

Next Call Date : 11-03-2017

Target Of Call : DORMANT

24-03-2018 Call Made By : R Rani Call Type : Site Visit

24-03-2018 OutCome Of Call : Visited the site with his family,Interested in 3bhk

Next Call Date : 26-03-2018

Target Of Call : To known his final decision

25-03-2018 Call Made By : R Rani Call Type : Site Visit

26-03-2018 OutCome Of Call : Interested in 3bhk F -202 or 302

Next Call Date : 26-03-2018

Target Of Call : To known his final decision

26-03-2018 Call Made By : R Rani Call Type : Site Visit

26-03-2018 OutCome Of Call : Booking taken for F -202

Next Call Date : 26-03-2018

Target Of Call : Sale Closed