Customer Information Sheet

•		Customer Info	ormation	1 Sheet	
D:90556	Old CIS No :	CIS Date : 25-03-2018	Company	Panasonic	
repared By	y :R Rani / Assigned	To: R Rani / Reassigned To: R	Business		
	Customer Na	ame And Address	Designation	Deputy Manager	
			Home Phone		
Venu Gopa	al		Work Phone		
.no:- 1-7-630/1/4, Gemini Colony, Ram Nagar Hyderabad .		Mobile	9739811308		
			Fax		
			Email	duggigopal@gma	ail.com
Vista Hom	For Project es	Projects Visited Vista Homes, Paramount Avenue	Vista Homes	ojects Liked	Interested In 3bhk
Enquiry Source Hoarding board		Enquiry Type Walk-in	Lead Status SaleClosed		Prospect Status Excellant
B Ves	rochure Sent	Executive Meet Customer Yes	No Vis	siting Card	Customer Visit Site
Company Type		Spouce Company		Purpose	Investment Details
Corp(>200		House wife	Self Use	, v a	Gold and Insurances
Housii No	ng Loan Required	Amount Required 30lakhs	Pre-sanc	tioned Obtained	Reffered To Bank Yes
Disc	count Expected	Discount Offered	Site Family	e Visit With	Bank Name Axis Bank
Custo	omer Requirment	Home Town	C	ther Info	Decesion Makers
		Hyderabad			His family members
35HK			1	Comp	any Details
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31-03-2018	OutCome Of Call : Interested in 3bhk East facing F - 102			
	Next Call Date : 01-04-2018			
•	Target Of Call : To fix an appointment with manager			
31-03-2018		Call Type : Site Visit		
02-04-2018	OutCome Of Call : Cheque collected for F -102 , Booking form pending			
	Next Call Date : 01-04-2018			
	Target Of Call : Booking form Sign			
01-04-2018	Call Made By : R Rani	Call Type : Site Visit		
02-04-2018	OutCome Of Call : Visited the site with his family once again			
	Next Call Date : 03-04-2018			
	Target Of Call : Booking form sign			
03-04-2018	Call Made By : R Rani	Call Type : Phone		
03-04-2018	OutCome Of Call : Customer did not picked up the phone			
	Next Call Date : 04-04-2018			
	Target Of Call : Booking form sign			
04-04-2018	Call Made By : R Rani	Call Type : Phone		
04-04-2018	OutCome Of Call : Customer did not picked up the phone			
	Next Call Date : 06-04-2018			
	Target Of Call : Booking form sign			
06-04-2018	Call Made By : R Rani	Call Type : Phone		
06-04-2018	OutCome Of Call : He will call back us			
	Next Call Date : 12-04-2018			
	Target Of Call : Reminder call			
12-04-2018	Call Made By : R Rani	Call Type : Phone		
12-04-2018	OutCome Of Call: Booking details send to the customer			
	Next Call Date : 14-04-2018			
	Target Of Call : Waiting for reply			
13-04-2018	Call Made By : R Rani	Call Type : Phone		
13-04-2018	OutCome Of Call : Booking form signed for flat no F -309			
	Next Call Date : 13-04-2018			
	Target Of Call : Sale Closed			