

Customer Information Sheet

ID : 90556 Old CIS No : CIS Date : 25-03-2018		Company : Panasonic	
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business :	
Customer Name And Address Venu Gopal H.no:- 1-7-630/1/4, Gemini Colony, Ram Nagar Hyderabad .		Designation	Deputy Manager
		Home Phone	
		Work Phone	
		Mobile	9739811308
		Fax	
		Email	duggigopal@gmail.com
For Project	Projects Visited	Projects Liked	Interested In
Vista Homes	Vista Homes, Paramount Avenue	Vista Homes	3bhk
Enquiry Source	Enquiry Type	Lead Status	Prospect Status
Hoarding board	Walk-in	SaleClosed	Excellant
Brochure Sent	Executive Meet Customer	Visiting Card	Customer Visit Site
Yes	Yes	No	Yes
Company Type	Spouce Company	Purpose	Investment Details
Corp(>200cr)	House wife	Self Use	Gold and Insurances
Housing Loan Required	Amount Required	Pre-sanctioned Obtained	Reffered To Bank
No	30lakhs	No	Yes
Discount Expected	Discount Offered	Site Visit With	Bank Name
		Family	Axis Bank
Customer Requirment	Home Town	Other Info	Decesion Makers
3BHK	Hyderabad		His family members
Company Address		Company Details	
Secunderbad		Enrich your lifestyle with latest products from Panasonic, which offers a wide range of Televisions,	
Smart Text			
Interested in 3bhk, Visited the site with his family and relative. Cheque collected Booking form pending. Booking form signed for flat no F -309			
Customer Query			
Customer Special Requirments			
Gated community with Gate life style			
Remarks			
Interested in 3bhk. Booking taken for flat no F - 309.			

Call/Entry Date	Call Details	
25-03-2018	Call Made By :	Call Type : NA
26-03-2018	OutCome Of Call :	
	Next Call Date : 27-03-2018	
	Target Of Call : first call detail to be entered	
25-03-2018	Call Made By : R Rani	Call Type : Site Visit
27-03-2018	OutCome Of Call : Interested in 3bhk, Need some time	
	Next Call Date : 27-03-2018	
	Target Of Call : For his opinion	
27-03-2018	Call Made By : R Rani	Call Type : Phone
27-03-2018	OutCome Of Call : He will call back us	
	Next Call Date : 29-03-2018	
	Target Of Call : Reminder call	
29-03-2018	Call Made By : R Rani	Call Type : Phone
29-03-2018	OutCome Of Call : Customer did not picked up the phone	
	Next Call Date : 31-03-2018	
	Target Of Call : Reminder call	
31-03-2018	Call Made By : R Rani	Call Type : Phone

31-03-2018	OutCome Of Call : Interested in 3bhk East facing F - 102	
	Next Call Date : 01-04-2018	
	Target Of Call : To fix an appointment with manager	
31-03-2018	Call Made By : R Rani	Call Type : Site Visit
02-04-2018	OutCome Of Call : Cheque collected for F -102 , Booking form pending	
	Next Call Date : 01-04-2018	
	Target Of Call : Booking form Sign	
01-04-2018	Call Made By : R Rani	Call Type : Site Visit
02-04-2018	OutCome Of Call : Visited the site with his family once again	
	Next Call Date : 03-04-2018	
	Target Of Call : Booking form sign	
03-04-2018	Call Made By : R Rani	Call Type : Phone
03-04-2018	OutCome Of Call : Customer did not picked up the phone	
	Next Call Date : 04-04-2018	
	Target Of Call : Booking form sign	
04-04-2018	Call Made By : R Rani	Call Type : Phone
04-04-2018	OutCome Of Call : Customer did not picked up the phone	
	Next Call Date : 06-04-2018	
	Target Of Call : Booking form sign	
06-04-2018	Call Made By : R Rani	Call Type : Phone
06-04-2018	OutCome Of Call : He will call back us	
	Next Call Date : 12-04-2018	
	Target Of Call : Reminder call	
12-04-2018	Call Made By : R Rani	Call Type : Phone
12-04-2018	OutCome Of Call : Booking details send to the customer	
	Next Call Date : 14-04-2018	
	Target Of Call : Waiting for reply	
13-04-2018	Call Made By : R Rani	Call Type : Phone
13-04-2018	OutCome Of Call : Booking form signed for flat no F -309	
	Next Call Date : 13-04-2018	
	Target Of Call : Sale Closed	