Customer Information Sheet

	Customer Info		ii Siicet		
Old CIS No :	CIS Date: 10-03-2018	Company	Thermo Fisher S	Fisher Scientific	
y :R Rani / Assigno	ed To : R Rani / Reassigned To	Business			
Customer Name And Address Hari Babu Moula – Ali		Designation	Regional Sales N	Manager	
		Work Phone			
		Mobile	8790839051		
		Fax			
		Email	hari.bsl@gmail.	com	
or Project	Projects Visited	Projects Liked Vista Homes		Interested In	
es	Sai mithri, Saket, Vista Homes			2bhk in East facing	
quiry Source board	Enquiry Type Walk-in	Lead Status SaleClosed		Prospect Status Excellant	
ochure Sent	Executive Meet Customer Yes	Visiting Card		Customer Visit Site Yes	
mpany Type Ocr)	Spouce Company House wife	Purpose Self Use		Investment Details Gold and Insurances	
g Loan Required	Amount Required 25lacs	Pre-sanctioned Obtained No		Reffered To Bank	
ount Expected	Discount Offered	Site Visit With Family		Bank Name HDFC Bank	
ner Requirment	Home Town	Ot	her Info	Decesion Makers	
	Ulavapadu			His family members	
Begumpet			Company Details Thermo Fisher Scientific is an American multinational biotechnology product development company, cre		
working for Thern site with his family	no as a Regional Sales Manager y and friends. Booking taken fo Custome	, Interested i or F –104 er Query		ng flat in 2nd or 3rd floors.	
nunity project with		iai kequirmeni	S		
in 2bhk East facir			vith his family ar	nd friends.	
Call Details					
Call Made By :		Call [*]	Туре : NA		
		Call ¹	Гуре : NA		
Call Made By :	-03-2018	Call	Гуре : NA		
Call Made By : OutCome Of Call : Next Call Date : 11-	-03-2018 call detail to be entered	Call	Type : NA		
Call Made By : OutCome Of Call : Next Call Date : 11-	call detail to be entered		Гуре : NA Гуре : Site Visit		
Call Made By : OutCome Of Call : Next Call Date : 11- Target Of Call : first Call Made By : R Ra	call detail to be entered	Call ¹			
Call Made By : OutCome Of Call : Next Call Date : 11- Target Of Call : first Call Made By : R Ra	call detail to be entered ni nterested in 2bhk,visited the site v	Call ¹			
Call Made By : OutCome Of Call : Next Call Date : 11- Target Of Call : first Call Made By : R Ra OutCome Of Call : I Next Call Date : 12-	call detail to be entered ni Interested in 2bhk,visited the site v 03-2018	Call ¹			
Call Made By : OutCome Of Call : Next Call Date : 11- Target Of Call : first Call Made By : R Ra OutCome Of Call : I	call detail to be entered ni Interested in 2bhk,visited the site v 03-2018 his opinion	Call [*] vith family			
Call Made By: OutCome Of Call: Next Call Date: 11- Target Of Call: first Call Made By: R Ra OutCome Of Call: I Next Call Date: 12- Target Of Call: For Call Made By: R Ra	call detail to be entered ni Interested in 2bhk,visited the site v 03-2018 his opinion	Call Towns of the Call Towns o	Type : Site Visit Type : Site Visit		
Call Made By: OutCome Of Call: Next Call Date: 11- Target Of Call: first Call Made By: R Ra OutCome Of Call: I Next Call Date: 12- Target Of Call: For Call Made By: R Ra	call detail to be entered ni Interested in 2bhk,visited the site v 03-2018 his opinion ni Visited the site once again with his	Call Towns of the Call Towns o	Type : Site Visit Type : Site Visit		
i de la	Customer National Customer Nat	Customer Name And Address Or Project Projects Visited Sai mithri, Saket, Vista Homes Juiry Source Enquiry Type Walk-in Executive Meet Customer Yes Impany Type Spouce Company House wife Juine Loan Required Amount Required 25lacs Interpreted Discount Offered Interpreted Discount Offered Interpreted Them Town Ulavapadu Company Address Smar Working for Thermo as a Regional Sales Manager Site with his family and friends. Booking taken for Customer Customer Customer Special Interpreted Sai mithri, Saket, Vista Homes Spouce Company House wife Discount Offered Company Address Smar Working for Thermo as a Regional Sales Manager Site with his family and friends. Booking taken for Customer Customer Special Interpreted Sai with 24/7 security Serve Rem Interpreted Sai mithri, Saket, Vista Homes Customer Special Interpreted Sai mithri, Saket, Vista Amount Required Company Address Smar Customer Special Interpreted Sai mithri, Saket, Vista Amount Required Customer Special Interpreted Sai mithri, Saket, Vista Customer Special Interpreted Sai mithri, Sai mithri, Sai mithri, Sai mithri, Sai mithr	Customer Name And Address Designation Home Phone Work Phone Mobile Fax Email Or Project Sai mithri, Saket, Vista Homes Project Sai mithri, Saket, Vista Homes Enquiry Type Lei SaleClosed SaleClosed SaleClosed SaleClosed SaleClosed No Project Visita Homes Visita Home Visita Home SaleClosed SaleClosed No Designation Vorte Phone Vorte Phone No SaleClosed No No Projects Visited SaleClosed No Self Use Pre-sanct No Unit Expected Discount Offered Site Family Designation No Frojects No SaleClosed No Customer Special Required Customer Query Customer Special Requirement Site with his family and friends. Booking taken for F -104 Customer Special Requirement Customer Special Requirement Sunity project with 24/7 security Serve Remarks In 2bhk East facing flat in 2nd or 3rd floors. Visited the site visite of the site visite of the site visite visite of the site visite visite of the site visite visite visite of the site visite v	Customer Name And Address Customer Name And Address Customer Name And Address Customer Name And Address Designation Home Phone Work Phone Mobile 8790839051 Fax Email hari.bsl@gmail.in hari.bsl@gmail.in homes hari.bsl@gmail.in hari.bsl@gmail	

13-03-2018 Call Made By : R Rani

Call Type : Site Visit

 13 -03-2018 OutCome Of Call : Visited the site once again with his wife, metting again with Sanjeet

Next Call Date : 14-03-2018 Target Of Call : For Booking

14-03-2018 Call Made By : R Rani

Call Type : Site Visit

13-03-2018 OutCome Of Call : Booking taken for F-104

Next Call Date : 14-03-2018 Target Of Call : Sale Closed