

Customer Information Sheet

ID : 92108 Old CIS No : CIS Date : 27-06-2018		Company : GAIL	
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business :	
Customer Name And Address K.V.S.Rao Rajamundry		Designation : General Manager	
		Home Phone :	
		Work Phone :	
		Mobile : 9425132831	
		Fax :	
		Email : kvsr Rao@gail.co.in & vsrrk15@gmail.com	
For Project Vista Homes	Projects Visited	Projects Liked	Interested In
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type -	Spouce Company	Purpose -	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name
Customer Requirment -	Home Town	Other Info	Decesion Makers
Company Address		Company Details	
Smart Text			
Booked F-408			
Customer Query			
Customer Special Requirments			
Remarks			

Call/Entry
Date

Call Details

27-06-2018 Call Made By :

Call Type : NA

27-06-2018 OutCome Of Call :

Next Call Date : 28-06-2018

Target Of Call : first call detail to be entered

27-06-2018 Call Made By : R Rani

Call Type : Site Visit

27-06-2018 OutCome Of Call : Interested in 3bhk

Next Call Date : 28-06-2018

Target Of Call : For his opinion

28-06-2018 Call Made By : R Rani

Call Type : Phone

28-06-2018 OutCome Of Call : Interested in 3bhk F -408

Next Call Date : 30-06-2018

Target Of Call : To fix an appointment with manager.

30-06-2018 Call Made By : R Rani

Call Type : Phone

30-06-2018 OutCome Of Call : Booking amount transfer for F -408, Booking form pending

Next Call Date : 02-07-2018

Target Of Call : Booking form sign