

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Rayapole	Srinivas	Rayapole Srinivas
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
11 Apr 1983	Single	19963	23 May 2022

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in BRGV	Suresh M	Suresh M
Re Assigned To	Remarks		
Vijay	East Facing Flat No 505		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	Other	Sri Network Solutions	Manager	Paradise, Secunderabad

Communication Details

Address			Code		Primary Mobile Number				Email
Work Phone Number			Home Phone Number		Alt mobile Number				Other
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	H No	Lakshmi Prasanna Colony	Near Brilliant School	Gajwel	TG	ind	502278	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9989214659			Yes	
SNo		Email Type		Email Address				Primary	
1		Personal		shravs.singaram@gmail.com				Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Family	2 BHK - Flat

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	505			06 Jun 2022		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		23 May 2022	Other	24 May 2022	09:30:00	Other	Yes
Suresh M	Phone	24 May 2022	Customer did not picked up the phone	25 May 2022	09:30:00	Site visit with his family members.	Yes
Suresh M	Phone	26 May 2022	Other	28 May 2022	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	30 May 2022	Customer interested in flat/vill no. and asking for discount for	31 May 2022	09:30:00	Site visit with his family members.	Yes

*** The End ***