

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Bhukya	Kalyani	Bhukya Kalyani
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
10 Jun 1996	Married	10000	01 Jun 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Banoth	Rohith	Banoth Rohith
DOB Spouse	Anniversary Date		
01 Dec 1995	14 Feb 2021		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Dead	Good	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Paper Insert	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Looking for East facing	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	Investment		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Banking	Govt	Grameena Bank	Prohibition Officer	Kurnool
Is Spouse Working	Company Type	Company Name	Designation	
Yes	Corp(>200cr)	Wipro	Excutive	

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	H NO 4-47, Vaibhav Colony	Venkatapuram GP	Ghatkeshar Mandal, Medchal Dist	Medchal Dist	TG	ind	500088	Yes
SNo	Phone Type		Code	Phone Number			Primary		
1	Mobile			9347612936			Yes		

SNo	Email Type	Email Address	Primary
1	Personal	bhukyakalyani321@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With			Customer Requirement			
Investment				Family			2 BHK - Flat			
Projects Visited		Projects Liked		Projects Interested			Discount Expected			
Discount Offered		Queries		Special Requirements			Home Town			
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Morning Glory Apartments	A	203			14 Jun 2021		NO	NO	NO	NO

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		01 Jun 2021	Other	02 Jun 2021	09:30:00	Other	Yes
Suresh M	Phone	03 Jun 2021	Other	03 Jun 2021	09:30:00	Other	Yes
Suresh M	Phone	03 Jun 2021	Other	03 Jun 2021	09:30:00	Other	Yes

*** The End ***