

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Nilanjan	Dey	Nilanjan Dey
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
31 Dec 1987	Single	19630	30 Apr 2022

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booked Flat No 216	Suresh M	Suresh M
Re Assigned To	Remarks		
	West Facing		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	MNC	BITS Pillani	Proffesor	Shamirpet

Communication Details

Address			Code			Primary Mobile Number			Email	
Work Phone Number			Home Phone Number			Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	B - 106	BITS Pillani Campus	Shamirpet	Hyderabad	TG	ind	500078	Yes	
SNo	Phone Type		Code	Phone Number			Primary			
1	Mobile			9535145727			Yes			
SNo	Email Type	Email Address						Primary		
1	Personal	nilanjandey.iisc@gmail.com						Yes		

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Investment		Alone	2 BHK - Flat

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Purpose		Investment Dtls			Site Visited With		Customer Requirement			
Projects Visited		Projects Liked			Projects Interested		Discount Expected			
Discount Offered		Queries			Special Requirements		Home Town			
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	216			10 May 2022		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		30 Apr 2022	Other	01 May 2022	09:30:00	Other	Yes

*** The End ***

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