

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Anupam	-Bhattacharya	Anupam -Bhattacharya
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
22 Dec 1977	Single	18453	11 Apr 2022

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booked Flat No 208	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	Interested in brgv		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	MNC	BITS Pillani	Proffesor	Hyderabad

Communication Details

Address			Code		Primary Mobile Number				Email	
Work Phone Number			Home Phone Number		Alt mobile Number				Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	Bits Hakimpet			Hyderabad	TG	ind		Yes	
1	Home - Present	D-6/4	BITS Pillani Staff Qtrs	Near CRPF Colony, Jawahar Nagar, Thumkunta	Hyderabad	TG	ind	500078	No	
SNo		Phone Type		Code	Phone Number			Primary		
1		Mobile			9985891900			Yes		
SNo		Email Type		Email Address				Primary		
1		Personal		anupam.chem@gmail.com				Yes		

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Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details										
Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Self Use					Alone			2 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	208			02 May 2022		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		11 Apr 2022	Other	12 Apr 2022	09:30:00	Other	Yes
Suresh M	Phone	18 Apr 2022	Other	22 Apr 2022	09:30:00	Site visit with his family members.	Yes
Suresh M	Phone	25 Apr 2022	Other	29 Apr 2022	09:30:00	Site visit with his family members.	Yes
Suresh M	Phone	29 Apr 2022	Other	07 May 2022	09:30:00	Send additional details to customers	Yes

*** The End ***

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