

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Tina	Agarwal	Tina Agarwal
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
22 Sep 1984	Married	20969	04 Aug 2022
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Shailesh	Agarwal	Shailesh Agarwal
DOB Spouse	Anniversary Date		
16 Jun 1984	17 May 2011		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in BRGV, West Facing	Suresh M	Suresh M
Re Assigned To	Remarks		
Vijay	Flat No 312		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Business	Other	Pragmatical Consultant	Properiter	Himayath Nagar

Communication Details

Communication Details

Address		Code		Primary Mobile Number				Email	
Work Phone Number		Home Phone Number		Alt mobile Number				Other	
SN	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Flat No :- 304, Third Floor 1-2-367,	The Legend Rani Residency,	Street No 06, Domalguda	Hyderabad	TG	ind	500029	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9963911936			Yes	
SNo		Email Type		Email Address				Primary	
1		Personal		shailesh.agarwal06@gmail.com				Yes	

Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Self Use					Family			2 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	312			05 Sep 2022		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		04 Aug 2022	Other	05 Aug 2022	09:30:00	Other	Yes
Suresh M	Phone	04 Aug 2022	Other	09 Aug 2022	09:30:00	Site visit with his family members.	Yes
Suresh M	Phone	10 Aug 2022	Customer did not picked up the phone	17 Aug 2022	09:30:00	Site visit with his family members.	Yes
Suresh M	Phone	17 Aug 2022	Other	20 Aug 2022	09:30:00	Other	Yes
Suresh M	Phone	17 Aug 2022	Other	20 Aug 2022	09:30:00	Other	Yes
Suresh M	Phone	20 Aug 2022	Other	21 Aug 2022	09:30:00	Site visit with his family members.	Yes
Suresh M	Phone	22 Aug 2022	Other	24 Aug 2022	09:30:00	Site visit with his family members.	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Bloomdale Residency at Genome Valley	A	312	08 Sep 2022	New Booking

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Bloomdale Residency at Genome Valley	A - 312	800	44.10	Tina Agarwal
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
3,079,000	0	3,079,000	25,000	3,054,000