

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Priyanka	Chaturvedi	Priyanka Chaturvedi
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
12 Jan 1984	Married	21152	22 Aug 2022
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Sudeep	Chaturvedi	Sudeep Chaturvedi
DOB Spouse	Anniversary Date		
16 Nov 1983	23 Jan 2011		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Referred by Mr. Sri Kumar Bagri of flat no. F 404, May flower park. Cheque collected for flat no. A 507 of 1450 sft. N facing on 21-08-2022. Bkg form	Vasundhara	Vasundhara
Re Assigned To	Remarks		
Vasundhara	Referred by F 404, flat of May flower park. Interested in 3bhk 1450 sft. North facing flat in A block. Booking form signed for flat A - 507. Sale cl		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Profession	MNC	Genpact	Manager	Hyderabad
Is Spouse Working	Company Type	Company Name	Designation	
Yes	MNC	TCS - Hitec city	Software Engineer	

Communication Details

Address		Code			Primary Mobile Number			Email	
Work Phone Number		Home Phone Number			Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	I 104, May Flower Park Apartments	Mallapur		Hyderabad	TG	ind	500076	Yes
SNo	Phone Type		Code	Phone Number			Primary		

1	Mobile		8919491710	Yes
1	Mobile		9885653840	No
1	Mobile		9000232440	Yes
SNo	Email Type	Email Address		Primary
1	Personal	schaturvedi18@gmail.com		Yes
1	Personal	priyanka011284@gmail.com		Yes

Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Self Use		Insurance policies and others			Family			3 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
					3rd wash room required in Utility area			Uttar Pradesh		
Other Information		Decision Makers								
		Self and parents								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	507			21 Aug 2022	05:15	Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Vasundhara		22 Aug 2022	Other	23 Aug 2022	09:30:00	Other	Yes
Vasundhara	Site Visit	23 Aug 2022	Other	24 Aug 2022	04:35:00	Waiting for customer final decision.	Yes
Vasundhara	Phone	24 Aug 2022	Other	26 Aug 2022	04:25:00	Other	Yes
Vasundhara	Phone	25 Aug 2022	Other	25 Aug 2022	09:30:00	Other	No

*** The End ***

