



Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Kesav Dutt	Kaza	Kesav Dutt Kaza
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Married	1764	03 Aug 2020
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Tabitha	Prem Kaza	Tabitha Prem Kaza
DOB Spouse	Anniversary Date		
02 Nov 1976	12 Sep 2003		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Facebook	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booked flat no. B - 513, 2bhk 1220 sft. on 24-09-2020. Sale closed on 24-09-2020.	Vasundhara	Vasundhara
Re Assigned To	Remarks		
Vasundhara	Booked flat no. B - 513, 2bhk 1220 sft. on 24-09-2020. Sale closed on 24-09-2020.		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Profession	Other	Green O Tech Recycling Pvt. Ltd.	Business Head	New Delhi
Is Spouse Working	Company Type	Company Name	Designation	
Yes	Other	Service Profession	Corporate Trainer	

Communication Details

Communication Details					Primary Mobile Number		Email		
Address			Code						
Work Phone Number			Home Phone Number		Alt mobile Number		Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	A - 401, Patel's Green Front	Yapral		Hyderabad	TG	ind	500087	Yes

Printed On : 26/09/20 11:46:36 AM

Printed By : Vasundhara

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile	91	7981549104	Yes
1	Mobile	91	9731334334	No
SNo	Email Type	Email Address		Primary
1	Personal	labithapremkumar@yahoo.com		Yes
1	Personal	labithapk@gmail.com		Yes

Project Investment & Interest Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use	Flat at yapral, Insurance policies and others	Family	2 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
		Require internal small alterations	Hyderabad
Other Information	Decision Makers		
	Self and family		
Project Name	Block Name	Unit No	Liked
Greenwood Heights	B	513	Yes
Visited	Interested		
Yes	Yes		

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Vasundhara		03 Aug 2020	Other	04 Aug 2020	09:30:00	Other	Yes
Vasundhara	Site Visit	31 Jul 2020	Other	27 Aug 2020	16:30:00	Other	Yes
Vasundhara	Phone	27 Aug 2020	Other	25 Sep 2020	11:45:00	Other	Yes

*** The End ***