

Customer Information Sheet

ID : 94710 Old CIS No : CIS Date : 16-02-2019		Company Tollplus	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Manohar Rao/Manasa Housing board, Moula-ali, Hyderabad.		Designation	Principal
		Home Phone	
		Work Phone	
		Mobile	9849711494
		Fax	
		Email	manohar.bommakanti@gmail.com
For Project Mayflower Platinum	Projects Visited MPL, GK pride and local apartments	Projects Liked MPL	Interested In A-501 (1500 sft)
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status Sale Closed	Prospect Status Excellent
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouse Company House wife	Purpose Self Use	Investment Details Insurance Policies, flat and other.
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Referred To Bank Yes
Discount Expected	Discount Offered	Site Visit With Family	Bank Name HDFC
Customer Requirement 3BHK	Home Town Warangal	Other Info Customer having 2bhk flat (1100 sft) and want to go with bigger size 3bhk flat near to DPS.	Decision Makers Family
Company Address Madhapur		Company Details Software	
Smart Text Budget 60-70 lakhs for 3bhk near to DPS. Customer having 2bhk flat (1100 sft) at Moula-ali and want to go with bigger size 3bhk flat near to DPS. Selected 3bhk A-501 and said want some time to discuss with banker for eligibility. Negotiation done and			
Customer Query About Monthly maintenance charges and rental value?			
Customer Special Requirements Looking bigger size 3bhk near to DPS.			
Remarks Budget 60-70 lakhs for 3bhk near to DPS. Customer having 2bhk flat (1100 sft) at Moula-ali and want to go with bigger size 3bhk flat near to DPS. Selected 3bhk A-501 and said want some time to discuss with banker for eligibility. Negotiation done and cheque collected for A-501 (1500 sft).			
Call/Entry Date	Call Details		
16-02-2019	Call Made By :		Call Type : NA
16-02-2019	OutCome Of Call :		
	Next Call Date : 17-02-2019		
	Target Of Call : first call detail to be entered		
16-02-2019	Call Made By : Naveena		Call Type : Site Visit
16-02-2019	OutCome Of Call : Want some time to discuss with banker for eligibility of housing loan.		
	Next Call Date : 19-02-2019		
	Target Of Call : Know his decision for 3bhk.		
18-02-2019	Call Made By : Naveena		Call Type : Site Visit
17-02-2019	OutCome Of Call : Selected 3bhk A-501 (1500 sft).		
	Next Call Date : 18-02-2019		
	Target Of Call : Negotiation done and cheque collected for A-501 (1500 sft). Sale closed.		

