

Customer Information Sheet

ID : 93979 Old CIS No : CIS Date : 01-12-2018		Company	
Prepared By : Mushtaq / Assigned To : Mushtaq / Reassigned To : Mushtaq		Business	Retired
Customer Name And Address Vijay Kumar Thota/ Thota Bala Subramaniam Tarnaka/US		Designation	
		Home Phone	
		Work Phone	
		Mobile	7288079297
		Fax	
		Email	tvijaykumar_2000@yahoo.com
For Project Mayflower Platinum	Projects Visited	Projects Liked	Interested In
Enquiry Source Others / cannot say	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type -	Spouce Company	Purpose -	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name
Customer Requirment -	Home Town	Other Info	Decesion Makers
Company Address		Company Details	
Smart Text			
Customer has booked an apartment in MPL A 906.			
Customer Query			
Customer Special Requirments			
Remarks			
Customer is interested in 3BHK. Will get back on Monday for negotiations. Customer is taking the property for his son who is in US. Customer has booked an apartment in MPL A 906. Dated: 24-01-2019.			
Call/Entry Date	Call Details		
01-12-2018	Call Made By :		Call Type : NA
01-12-2018	OutCome Of Call :		
	Next Call Date : 02-12-2018		
	Target Of Call : first call detail to be entered		
08-12-2018	Call Made By : Mushtaq		Call Type : Phone
07-12-2018	OutCome Of Call : will get back int he 1st week of jan as his son is coming from US.		
	Next Call Date : 02-01-2019		
	Target Of Call : Call back customer for arranging site visits		
06-01-2019	Call Made By : Mushtaq		Call Type : Phone
06-01-2019	OutCome Of Call : 4 site visit with son will let know about his decision in 2 days.		
	Next Call Date : 08-01-2019		
	Target Of Call : Waiting for customer final decision.		
23-01-2019	Call Made By : Mushtaq		Call Type : Phone
22-01-2019	OutCome Of Call : Met customer at his office/home		
	Next Call Date : 24-01-2019		
	Target Of Call : Waiting for customer final decision.		

