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Customer Profile Info

Title	First Name		
MRS		Last Name	Customer Full Name
	Posham	Sunitha	Posham Sunitha
Date of Birth (DOB)	Marital Status	G	1 oshani Sunitna
22 May 2020		Customer ID	Created Date
	Single	995	

Status And Assigment Details

Customer Status	Lead Status	D	
Buyer	Active	Prospect Status	Contact Type
Source of E		Excellent	Cold Calls
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	
Cold Call	Yes		Executive Meet Customer
Customer Visited Site		No	No
	Smart Summary	Prepared By	
No	good	Krishna Prasad	Assigned To
Re Assigned To		Krishna Prasad	
		Remarks	
	uploaded documents		

Occupation Details

Bussiness/Occupation Profession	Company Type	6		
octor	company Type	Company Name	Designation	C
			- g.m.ton	Company Address

Communication Details

Hno:20-1	77/2, doctor colony	Address , miryalaguda 50820	7	Cod	e	Primary Mo	bile Number	F
		Phone Number	7.			9959756633		Email
SNo		1	-	Home Phone	Number	Alt mobile	Number	Othor
	Address Type	Address Line 1	Address Line 2	Address Line 3	Gi			Other
No Entrie	S			- radicas Ellie 3	City	State Country	Pincode	Primary
SN	0	Phone Type						
lo Entries	3			ode	Phon	e Number	Prin	narv
SN	No	Email Type						
o Entries		туре		E	mail Address		Primar	

Project Investment & Interest & Visit Details

P. Interest & Interest &	Visit Details		
Purpose	Investment Dtls	Site Visited With	Customer P
			Customer Requirement

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	urpose		Investme	ent Dtls	Site	Visited With		Cu	stom. D. i	
Proje	cts Visited		Projects	Liked		cts Interested			stomer Requirer	
Discou	nt Offered		Quer	ries	Special	Requirements			Discount Expecte	ed
Other I	nformation		Decision N	Makers		- qui ements			Home Town	
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time				1
No Entries		1				visited Time	Liked	Visited	Interested	Is Activ

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Nort C. U.D.			
lo Entries			- arome of can	Next Call Date	Next Call Time	Target	Shall Remind

Purchase Property Details

Project Name	Block Name			
VR Gulmohar Homes	Diock Name	Unit No	Booking Date	Damasta
ustomer Property Summary	A	7	22 Jan 2017	Remarks

Project Name	Block No - Unit No	Unit Amaz (C		
VR Gulmohar Homes	A - 7	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Sale Amount	Total Other Amount	2340	179.00	Posham Sunitha
5,200,000		Total Amount	Total Received	Balance
3,200,000	883,905	6,083,905	6,083,905	

Flat Villa Info

Unit Type	Sold		
Deluxe	Yes	Mortgaged	Booked By
Parking		No	,
	First Payment Date	Booking After OC	
1	27 Feb 2017		OC Date
Owner Catergory		No	01 Jan 2050
Land Owner		Owned By	
- The owner	A Vasudha Reddy	•	

Tax Info

Value Of Sale Deed	Value Of Agreement Of Construction	_	•
2,600,000	g- trainent of Construction	Land Development Charges	Other Taxable Amounts
	2,600,000		Sther Taxable Amounts
Other Non-Taxable Amounts	GST Amount	0	423,72
-144,799		VAT Amount	Service Tax Amount
	545,675	0	The Amount
Registration Charges	Maintenance charges From	U	
•	ges 110m	Others	Sale Deed Date (D/Y/M)

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		59 300	01 Jan 1601
Date Of Possession	Agreement Of Sale Date	37,300	01 Jan 1601
Jan 1601	01 Jan 1601		

Housing Loan Info

Is Housing Loan Required		Yes				
HL Amount Required		HL Pre-sanc	tion Obtained			
200000 Yes					HL Referred To Banker	
Sanctioned Amount	HL Released amount			Yes		
4,100,000		3,900,000	SDI Dei Cl	HL Bank/C	ompany	
Pre-approved Housing Loan	н		Jeer Chowk			
Yes		Application Made	HL Applicat	ion Approved	NOC Obtained	
Tripartited Agr Executed	Yes		Yes		Yes	
Yes	HL Doc	umentation Completed	Sale Deed/Registration Done			
res	Yes		No South Boile		I Tranche of HL Released	
Posession Given/Sale Completed	No		110		Yes	

Customer Payment Terms

Payment Type	Installment Date	Description	Amount		1	
Payment Terms	22 Jan 2017	Booking amount		Due Amount	Status	Towards
Payment Terms	06 Feb 2017	I Installment	25,000		Paid	Sale Deed
Payment Terms	22 Feb 2017	II installment	200,000		Paid	Sale Deed
Payment Terms	23 Aug 2017	III Installment on Completion of Footing & Plinth	780,000 1,198,500		Paid	Sale Deed
Payment Terms	02 Jun 2018	IV Installment on Completion of RCC structure			Paid	Sale Deed
Payment Terms	02 Jun 2018	IV Installment on comp of RCC Structure	396,500		Paid	Sale Deed
Payment Terms	02 May 2019	V Installment On completion of brick work and plastering	799,000		Paid	Agreement of Construction
Payment Terms	01 Nov 2019	VI Installment on completion of flooring bathroom tiles			Paid	Agreement of Construction
Payment Terms	31 Dec 2019	VII On completion	799,000		Paid	Agreement of Construction
Other Payment Ferms	03 Nov 2020	Refund on Extra Specs	200,000		Paid	Agreement of Construction
Other Payment Terms	01 May 2021		-144,799		Paid	Other Non-taxable Receipts
other Payment erms	0.11	Interest on late payments	423,729		Paid	Other Taxable Receipts
ther Payment		GST on Interest on late payment	76,271	1	Paid	GST
erms	01 May 2021	Gst on Sale on Construction	468,000	F	aid	GST

Payment Type	Installment Date	Description		1		
Other Payment Terms	01 May 2021	Documentation Charges	Amount	Due Amount	Status	Towards
Other Payment Terms	01 May 2021	Gst on Doc. Charges	7,800		Paid	Other
Other Payment Terms	01 May 2021	Stamp papers	1,404		Paid	GST
Other Payment Terms	01 May 2021	Membership fee	390		Paid	Other
Other Payment	01 May 2021	corpus fund	50		Paid	Other
Other Payment			30,000		Paid	Other
Terms	5. may 2021	Maintenance for 6 months	21,060		Paid	Other
		Total Amount	6,083,905	0		

Customer Receipts

Receipt Type	Receipt Num	Receipt Date	Description	Amount	D.IID		
payment_terms	1412	27 Feb 2017	Amount Received		Paid Date	oneque 110	Cheque Cleare
payment_terms	1048	04 Dec 2017	The state of the s	200,00			Yes
payment_terms	0	21 Feb 2018	Amount recevied		0 04 Dec 2017		No
payment_terms	1008	09 Apr 2018	Amount Received	525,000			Yes
payment_terms	1010	23 Apr 2018		225,000	09 Apr 2018	60	Yes
payment_terms	1037	17 Sep 2019	Amount received	25,000	23 Apr 2018	62	Yes
payment_terms	1031	27 Feb 2020	Payment Received	3,200,000	17 Sep 2019	62017	Yes
payment_terms	1043	29 Feb 2020		0	27 Feb 2020		No
payment_terms	1048		Payment Received	100,000	29 Feb 2020	127	Yes
payment terms	1073	04 Mar 2020	Payment received	700,000	04 Mar 2020	65304	Yes
payment terms	1073	15 Sep 2020	payment Received	318,000	15 Sep 2020	130	
-y	1088	07 Apr 2021	payment Received	200,000		454943	Yes
ayment_terms	0	13 May 2021	installment amount	0	13 May 2021	online	Yes
ayment_terms	0	13 May 2021	Amount :				No
		2021	Amount received		13 May 2021	online 46194	Yes
nyment_terms	0	14 May 2021	Amount received		14 May	Online ref 230298	
yment_terms	0	14 May 2021	A			Oninic 1c1 230298	Yes
		2021	Amount received	100.001	14 May 2021	Online ref 00047	Yes
yment_terms	0	14 May 2021	Amount received		4 May	Online ref 618825	V
ment_terms	103050	13 May 2021	Bal. Association payment				Yes
		a construction	and resociation payment	90,905	3 May 021 i	mps 318703	Yes

Customer Remarks

Remarks By	T B	
The state of the s	Remarks Date	Remarks
		Acillarks

Deshmukh	22 Jan 2017	1. pptpo-101 inqueried off 2. 1.1
		1. pptno-101 inaugural offer 2. deluxe 3. housing loan 4. regn,vat & service tax as applicable
kp	02 Mar 2017	Booking cheque bounced, customer wants to redeposit the same once again. For 2nd instalment, asking one month time. i.e 07-03-2017

SN		Remarks	Last Upda Date	Document Name
1	Booking form	A7-Booking form	05 Feb 2021	
2	Booking declaration form	A7-Booking declaration form	05 Feb 2021	36012_MRMLLP_AGH_cust.docs_2020-05-18.pdf
3	CIS copy	A - 7-CIS copy		36013_MRMLLP_AGH_cust.docs_2020-05-18.pdf
4	Aadhar Cards	A - 7-Aadhar Cards		
5	Pan Cards	A - 7-Pan Cards		
6	Letter of confirmation(special offer)	A7-Letter of confirmation(special offer)	05 Feb 2021	65111_MRMLLP_AGH_cust.docs_2021-02-05.pdf
7	Agreement of sale authorisation form	A7-Agreement of sale authorisation form	05 Feb 2021	36014_MRMLLP_AGH_cust.docs_2020-05-18.pdf
8	Agreement of sale	A7-Agreement of sale	05 Feb 2021	
9	Signed carpet area plan	A7-Signed carpet area plan	05 Feb 2021	36015_MRMLLP_AGH_cust.docs_2020-05-18.pdf
10	Housing loan sanction letter	A - 7-Housing loan sanction letter	03 1 60 2021	65112_MRMLLP_AGH_cust.docs_2021-02-05.pdf
1	Housing loan documents	A - 7-Housing loan documents	+	
2	Tripartite agreement	A7-Tripartite agreement	05.01.00	
3	Additions & alterations signed copy	A7-Additions & alterations signed copy	05 Feb 2021 05 Feb 2021	36016_MRMLLP_AGH_cust.docs_2020-05-18.pdf
4	Sale deed authorisation form	A - 7-Sale deed authorisation form		65113_MRMLLP_AGH_cust.docs_2021-02-05.pdf
5	Copy of sale deed	A7-Copy of sale deed	1	
5	Copy of construction agreement	A7-Copy of construction agreement	05 Feb 2021	65114_MRMLLP_AGH_cust.docs_2021-02-05.pdf
7	Possession authorisation form	A - 7-Possession authorisation form	05 Feb 2021	65115_MRMLLP_AGH_cust.docs_2021-02-05.pdf
1	Possession letter	A - 7-Possession letter		-
	No due certificate	A - 7-No due certificate		
	Membership authorisation form	A - 7-Membership authorisation form		
	Undertaking on possession	A - 7-Undertaking on possession		
	Car parking allotment letter	A - 7-Car parking allotment letter		
	QC stage III inspection report			
	Customer complaints	A - 7-QC stage III inspection report A - 7-Customer complaints		
1	Notices sent	A - 7-Notices sent		
(Correspondences/ Emails	A7.Co		
	nvoices	A7-Correspondences/ Emails A - 7-Invoices	05 Feb 2021	36017_MRMLLP_AGH_cust.docs_2020-05-18.pdf
0	Others			
0	Old buyer info data		05 Feb 2021 6	55116_MRMLLP_AGH_cust.docs_2021-02-05.pdf
	Acust I.	A - 7-Old buyer info data		
	ganaisti t	A - 7-Monthly maintenance records		
	ace related 1	A - 7-Association related documents		
	ther1	A - 7-Case related documents		
10	and I	A7-Other1	5 Feb 2021 36	5018_MRMLLP_AGH_cust.docs_2020-05-18.pdf

SNo	Document Name	Remarks	Last Update	Donument
34	Other2	A - 7-Other2	Date	Document Name
35	Other3	A - 7-Other3		

*** The End ***