

1782 B402

<http://www.modiapps.net/modicrm/cisinfoport.php?cid=99191>**Customer Information Sheet**

ID : 99191 Old CIS No : CIS Date : 23-01-2020		Company Retired DIG-CRPF	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address V. Purushotham Rao / SB. Nainesh Vizag.		Designation DIG	
		Home Phone	
		Work Phone	
		Mobile 8686095733 / 8978880600	
		Fax	
		Email purush@mac.com	
For Project Mayflower Platinum	Projects Visited MPL & GMR	Projects Liked MPL	Interested In B-402 (4bhk) flat
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouce Company VVK Developers-Proprietor	Purpose Self Use	Investment Details Insurance Policies, and other
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name
Customer Requirement 3BHK	Home Town Bhadrachalam	Other Info Looking property near to his brother residence Mallapur.	Decesion Makers Family
Company Address Vizag		Company Details CRPF	
Smart Text Looking 4bhk flat in gated community for his son. Said his cousin will come for negotiation. Appointment fixed and negotiation done for B-402, Booking amount transferred.			
Customer Query About monthly maintenance charges?			
Customer Special Requirments Under construction property.			
Remarks Looking 4bhk flat in gated community for his son. Said his cousin will come for negotiation. Appointment fixed and negotiation done for B-402, Booking amount transferred.			
Call/Entry Date	Call Details		
23-01-2020	Call Made By :		
23-01-2020	OutCome Of Call :		
	Next Call Date : 24-01-2020		
	Target Of Call : first call detail to be entered		
23-01-2020	Call Made By : Naveena		
23-01-2020	OutCome Of Call : Said interested in B-102 (4bhk) flat.		
	Next Call Date : 25-01-2020		
	Target Of Call : Give a reminder call for B-102 price negotiation.		
25-01-2020	Call Made By : Naveena		
25-01-2020	OutCome Of Call : Said busy with official works.		
	Next Call Date : 27-01-2020		
	Target Of Call : Coming for closing B-102.		
27-01-2020	Call Made By : Naveena		
26-01-2020	OutCome Of Call : Said want to go for B-402, expecting best discount.		
	Next Call Date : 27-01-2020		
	Target Of Call : Negotiation done and booking amount transferred for B-402. Sale closed.		
27-01-2020	Call Made By : Naveena		
27-01-2020	OutCome Of Call : His cousin visited site to sign booking form.		