

MP2 B501

Customer Information Sheet

ID : 96344	Old CIS No :	CIS Date : 08-09-2019	Company	Private
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena			Business	
Customer Name And Address Sireesha/Madhava Rao Nacharam, Hyderabad.			Designation	Advocate
			Home Phone	
			Work Phone	
			Mobile	9885150534/9704794066
			Fax	
			Email	sirirani2171@gmail.com
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In B-501 (1500 sft)	
Enquiry Source Hoarding board	Enquiry Type Phone Call	Lead Status Active	Prospect Status Average	
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes	
Company Type Other	Spouce Company Software engineer	Purpose Self Use	Investment Details Insurance Policies and other	
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No	
Discount Expected	Discount Offered	Site Visit With Family	Bank Name	
Customer Requirement 3BHK	Home Town Hyderabad	Other Info Looking property near to her relatives place Nacharam.	Decesion Makers Family	
Company Address Hyderabad			Company Details Advocate	
Smart Text Cis. updation was delayed due to CRM portal problem. Budget 60 lakhs for 3bhk 1500 sft in B-block. Looking property for her son who is an engineering student. Selected B-501 and asking for best discount, because his sister's are also interested to bu				
Customer Query Any special discount for bulk bookings?				
Customer Special Requirments Looking 3bhk flat from 1st-5th floor.				
Remarks Cis. updation was delayed due to CRM portal problem. Budget 60 lakhs for 3bhk 1500 sft in B-block. Looking property for her son who is an engineering student. Selected B-501 and asking for best discount, because his sister's are also interested to buy 2 flats. Negotiation done and cheque collected for B-501.				
Call/Entry Date	Call Details			
08-09-2019	Call Made By :		Call Type : NA	
08-09-2019	OutCome Of Call :			
	Next Call Date : 09-09-2019			
	Target Of Call : first call detail to be entered			
09-09-2019	Call Made By : Naveena		Call Type : Site Visit	
09-09-2019	OutCome Of Call : Selected B-501 and asking for best discount.			
	Next Call Date : 09-09-2019			
	Target Of Call : Negotiation done and cheque collected for B-501. Sale closed.			