

Customer Information Sheet

ID : 98147 Old CIS No : CIS Date : 18-12-2019		Company		Maharshi Alloys Steels	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business			
Customer Name And Address Bhuneshwar Agarwal/Jatin Agarwal Boduppal, Hyderabad.		Designation		Proprietor	
		Home Phone			
		Work Phone			
		Mobile		9246583781 / 9248148156	
		Fax			
		Email		jatinagarwal103@gmail.com	
For Project Mayflower Platinum		Projects Visited MPL		Projects Liked MPL	
Enquiry Source Email / Website		Enquiry Type Phone Call		Lead Status SaleClosed	
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
Company Type SB(<5cr)		Spouse Company House wife		Purpose Self Use	
Housing Loan Required Yes		Amount Required		Pre-sanctioned Obtained No	
Discount Expected		Discount Offered		Site Visit With Family	
Customer Requirement 4BHK		Home Town Gujarat		Other Info Looking property in gated community near to his company.	
Company Address Nacharam		Company Details Dealing of Alloys steels.			
Smart Text					
Looking 4bhk 2 flats to modified as villa. Said want to visit with his brother Mr. Mahesh Agarwal to select 2 flats. Selected B-602 and negotiation done. Cheque collected for B-602.					
Customer Query					
About monthly maintenance charges?					
Customer Special Requirments					
Looking 6bhk villa.					
Remarks					
Looking 4bhk 2 flats to modified as villa. Said want to visit with his brother Mr. Mahesh Agarwal to select 2 flats. Selected B-602 and negotiation done. Cheque collected for B-602.					
Call/Entry Date		Call Details			
18-12-2019		Call Made By :			
18-12-2019		OutCome Of Call :			
		Next Call Date : 19-12-2019			
		Target Of Call : first call detail to be entered			
21-12-2019		Call Made By : Naveena			
21-12-2019		OutCome Of Call : Planning to visit with his brother Mr. Mahesh Agarwal to select 2 flats.			
		Next Call Date : 23-12-2019			
		Target Of Call : Give a reminder call for site visit with his brother to select 3bhk or 4bhk (2 flats).			
24-12-2019		Call Made By : Naveena			
23-12-2019		OutCome Of Call : Selected B-602 and looking best discount.			
		Next Call Date : 24-12-2019			
		Target Of Call : Negotiation done and cheque collected for B-602 (4bhk flat). Sale closed.			