

Customer Profile Info

Personal Details			
Title	First Name	Last Name	Customer Full Name
MR	Vittal	Saikanth	Vittal Saikanth
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
10 Jun 1993	Single	18444	10 Apr 2022

Status And Assigment Details

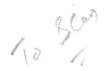
Customer Status	Lead Status	Prospect Status	Contact Type	
Lead Sale Closed		Excellent	Channel Partner	
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer	
Modi Properties Website	Yes	No	yes	
Customer Visited Site	Smart Summary	Prepared By	Assigned To	
yes	Lead from Smatbot - Negotiation done for Villa-32 at SOV-phase-I. Sale closed.	Laxmikanth A	Laxmikanth A	
Re Assigned To	Remark	ks	***************************************	
Madhu Sudan	Expecting huge discount. Taken MD's Sir approval.			

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address	
PVT Employee	PSU	TATA Capital	Manager	Hitech city.	

Communication Details

	' Address			**********	Code	Pri	imary Mobile	Number	Email							
	Hyderabad, Telangana, India					91-9618587335		vittal.pgp17213@iimkashipur.ac.in					***************************************			
***************************************	Work Phone Number			Home Phone Number		Alt mobile Number		Other								
-												***************************************				
	SNo	Add	ress Type	Address Lin	ne 1 A		Address Line 2	A	Address Line 3	City	•	State	Countr	y	Pincode	Primary
	1	Home Perma		16-2-740/75/38, Nagar,	3, VKD Gaddi		ddiannaram	nnaram Hyd		Hyderabad	l	TG	ind		500060	Yes
	SNo Phone Type				Code Phone			Num	ber			Prima	ary			
	I Mobile			. 8851844566			***************************************	Yes								
***************************************	I Mobile				9618587335 No											
	SNo Email Type				Email Address					Primary						
	l		Personal		vittal.p	gpl	17213@iimkaship	pur.ac	.in						Yes	***************************************



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Project Investment & Interest & Visit Details

	Purpose			Investment Dtls		Site Visite	ed With		Customer Requiremen 3 BHK - Villa		
Investment	Min Minimum anno new words mondani anno anno anno a	Managara and a superior and a superi	Insurance	Policies and others	Fami	***************************************	***************************************	3 B			
Projects Visited Discount Offered				Projects Liked		Projects In	terested		Discount Expected Home Town		
				Queries	***************************************	Special Requ	**********************	***************************************			
About rental value.					Askir	ng for modular ki	***************************************	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Home 10	Nn	
Other Information		I	Decision Makers					***************************************	vineano, consenso con consenso con consenso con consenso con con con con con con con con con co		
Looking property	in gated con	nmunity.	Family		,			9			
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is A	
Silver Oak Villas	1				17 Aug 2022	***************************************	Yes	Yes	Yes	Yes	

Customer Calls

Call		Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Rem	
Laxmikanth A Phone 10 Apr 2022 Other		Other	11 Apr 2022	09:30:00	Other	Yes		
Laxmikanth A	Phone	11 Apr 2022	Customer did not picked up the phone	14 Apr 2022	09:30:00	Call back customer to provide	Yes	
Nagarjuna M.	Phone	25 Apr 2022	Customer not available in this 29 Apr		To check his phone is working			
Nagarjuna M.	Phone	29 Apr 2022	Other 05 May 2022 03:30:00 Casual site visit.		***************************************			
Madhu Sudan	Phone	10 May 2022	Once again site visit with his family to select Villa / Flat	e visit with his 14 May.		Call back customer to provide	Yes	
Madhu Sudan	Phone	15 May 2022	Customer did not picked up the phone	16 May 2022	09:30:00	further details Site visit with his family	Yes	
Aadhu Sudan	Phone	18 May 2022	Customer did not picked up the phone	23 May	09:30:00	members. Call back customer to provide	Yes	
1adhu Sudan	Phone	24 May 2022	Customer did not picked up the	2022 30 May		turtner details	Yes	
adhu Sudan	Phone	02 Jun 2022	Prices are very high.	2022	09:30:00	Call back customer to provide further details	Yes	
adhu Sudan		13 Aug	Want to meet the manager for	02 Jun 2022 16 Aug	09:30:00	Waiting for customer final decision.	No	
idhu Sudan	Site Visit	17 Aug	anscould the second sec	2022	09:30:00	Waiting for customer final decision.	Yes	
		2022		17 Aug 2022 I	1:30:00	To fix an appointment with	Vo	

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