

Customer Information Sheet

ID : 102193 Old CIS No : CIS Date : 16-03-2020		Company Kotak Bank	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Bharath Raj/Uma Bagh Amberpet, Hyderabad.		Designation Manager	
		Home Phone	
		Work Phone	
		Mobile 9290678314/9962208583	
		Fax	
		Email bhasar1234@gmail.com	
For Project Mayflower Platinum	Projects Visited	Projects Liked	Interested In
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes
Company Type	Spouce Company	Purpose -	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name
Customer Requirment -	Home Town	Other Info	Decesion Makers
Company Address		Company Details	
Smart Text			
Sale closed for B-704, MPL			
Customer Query			
Customer Special Requirments			
Remarks			

Call/Entry Date	Call Details	
16-03-2020	Call Made By :	Call Type : NA
16-03-2020	OutCome Of Call :	
	Next Call Date : 17-03-2020	
	Target Of Call : first call detail to be entered	
16-03-2020	Call Made By : Naveena	Call Type : Site Visit
16-03-2020	OutCome Of Call : After discussing with his parents he will get back.	
	Next Call Date : 19-03-2020	
	Target Of Call : Know his decision for 3bhk.	
19-03-2020	Call Made By : Naveena	Call Type : Phone
19-03-2020	OutCome Of Call : His father is coming to Hyderabad on Monday to select 3bhk flat.	
	Next Call Date : 22-03-2020	
	Target Of Call : Give a reminder call for site visit with his father.	