

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Mahipal Reddy	Kallem	Mahipal Reddy Kallem
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
21 May 1979	Married	22336	02 Jan 2023
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Lavanya	Kallem	Lavanya Kallem
DOB Spouse	Anniversary Date		
14 Aug 1984	13 Nov 2002		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Good	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booked Flat No 414 West Facing	Megamala	Megamala
Re Assigned To	Remarks		
Megamala	Booked Flat No 414 West Facing		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Other	Pragna Educational Socity Schools	Ad Director	Buchpan Acadamic Hights Public School Jagadevpur Road Hanmapuram Bhongir

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	8-6-233/A, Kothiram pur, karimnagar			Karimnagar	TG	ind	505001	Yes
SNo	Phone Type		Code		Phone Number			Primary	
1	Mobile				9010473366			Yes	

SNo	Email Type	Email Address	Primary
1	Personal	mahipal0178@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Investment		Family	2 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
Other Information	Decision Makers		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	414			02 Jan 2023	02:30	No	No	Yes	No
Bloomdale Residency at Genome Valley	A	414			04 Jan 2023	06:00	No	No	Yes	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Megamala		02 Jan 2023	Other	03 Jan 2023	09:30:00	Other	Yes
Megamala	Phone	03 Jan 2023	Other	03 Jan 2023	09:30:00	Site visit with his family members.	Yes

*** The End ***