

Customer Information Sheet

ID : 96005 Old CIS No : CIS Date : 04-08-2019		Company Stationary and files	
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Praveen Pathak		Business	
Customer Name And Address C Arun Kumar <i>GMR A101</i> Moulali		Designation	
		Home Phone	
		Work Phone	
		Mobile 8555041614	
		Fax	
Email			
For Project Gulmohar Residency	Projects Visited Akrithi,gmr mfp	Projects Liked GMR	Interested In GMR
Enquiry Source Cold Call	Enquiry Type Walk-in	Lead Status Active	Prospect Status Average
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Shop	Spouce Company home maker	Purpose Self Use	Investment Details plots
Housing Loan Required Yes	Amount Required 30 lakhs	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected 300	Discount Offered 200	Site Visit With Wife	Bank Name
Customer Requirment 3BHK	Home Town Hyderabad	Other Info	Decesion Makers family
Company Address Moulali		Company Details Stationary suppliers	
Smart Text			
Request for booking form signed for flat no A 101.			
Customer Query			
Addition and alteration seeked			
Customer Special Requirments			
Remarks			
Interested in corner flat.Selected 101 A block			

Call/Entry Date Call Details

04-08-2019 Call Made By : Call Type : NA
 04-08-2019 OutCome Of Call :

Next Call Date : 05-08-2019

Target Of Call : first call detail to be entered

06-08-2019 Call Made By : Srikanth Call Type : Meeting

06-08-2019 OutCome Of Call : Request for booking form signed for flat no A 101.

Next Call Date : 28-08-2019

Target Of Call : followup for booking form.