

Customer Information Sheet

ID : 96054 Old CIS No : CIS Date : 08-08-2019		Company Real Estates	
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Murali Krishna		Business	
Customer Name And Address Hanumanth Reddy / B Bhagya H B Colony		Designation Proprietor	
		Home Phone	
		Work Phone	
		Mobile 9848133396	
		Fax	
		Email shivramrealestates@gmail.com	
For Project Gulmohar Residency	Projects Visited GMR	Projects Liked GMR	Interested In 3 BHK
Enquiry Source Cold Call	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Average
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Other	Spouce Company House Wife	Purpose Self Use	Investment Details
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Wife	Bank Name
Customer Requirment 3BHK	Home Town Hyderabad	Other Info	Decesion Makers Family
Company Address Uppal		Company Details Real Estate	
Smart Text			
Taken booking for A-105 in GMR, made sale closed.			
Customer Query			
Customer Special Requirments			
Remarks			
Intrested in 3 BHK flat in GMR.			

Call/Entry
Date

Call Details

08-08-2019 Call Made By :

Call Type : NA

08-2019 OutCome Of Call :

Next Call Date : 13-08-2019

Target Of Call : first call detail to be entered

27-08-2019 Call Made By : Murali Krishna

Call Type : Site Visit

27-08-2019 OutCome Of Call : Request for booking form signed for A-105 in GMR.

Next Call Date : 27-08-2019

Target Of Call : Call back coustmer after getting RERA approval for signing booking form

10-09-2019 Call Made By : Murali Krishna

Call Type : Site Visit

10-09-2019 OutCome Of Call : Taken booking for A-105 in GMR, made sale closed.

Next Call Date : 10-09-2019

Target Of Call : Taken booking for A-105 in GMR, made sale closed.