

Customer Information Sheet

GMR A106

ID : 96160	Old CIS No :	CIS Date : 25-08-2019	Company	LIC
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Srikanth			Business	Investments Postal and LIC
Customer Name And Address C.H.S.R. Anjaneyulu G2- Ramya Krishna Apartments, Venkateswara Colony, ECIL Post, Secunderabad- 500062			Designation	
			Home Phone	9246871620
			Work Phone	
			Mobile	9848244369
			Fax	
			Email	bharathi_chakka@yahoo.co.in
For Project Gulmohar Residency	Projects Visited GMR, MPL	Projects Liked GMR	Interested In 3 BHK	
Enquiry Source Cold Call	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant	
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes	
Company Type Govt	Spouce Company House Wife	Purpose Self Use	Investment Details	
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No	
Discount Expected	Discount Offered	Site Visit With Family	Bank Name	
Customer Requirment 3BHK	Home Town Hyderabad	Other Info	Decesion Makers Family	
Company Address Dilshuknagar			Company Details Life Insurence Corporation	
Smart Text Booking taken for flat no-A106 in GMR, made sale closed.				
Customer Query				
Customer Special Requirments				
Remarks Intrested in 3 BHK flat in GMR				

Call/Entry
Date

Call Details

Call Type : NA

25-08-2019 Call Made By :

26-08-2019 OutCome Of Call :

Next Call Date : 27-08-2019

Target Of Call : first call detail to be entered

Call Type : Site Visit

10-09-2019 Call Made By : Murali Krishna

10-09-2019 OutCome Of Call : Booking taken for flat no-A106 in GMR, made sale closed.

Next Call Date : 10-09-2019

Target Of Call : Booking taken for flat no-A106 in GMR, made sale closed.