

Customer Information Sheet

ID : 96910 Old CIS No : CIS Date : 26-10-2019		Company		TOI
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Murali Krishna		Business		
Customer Name And Address B. Satish/Praveena E-401, Mayflower Park. Mallapur		Designation		Asst. Manager
		Home Phone		
		Work Phone		
		Mobile		9886886105
		Fax		
		Email		sbabdaru1982@gmail.com
For Project Gulmohar Residency	Projects Visited MFP,MFG,GMR	Projects Liked GMR	Interested In GMR	
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status Active	Prospect Status Average	
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes	
Company Type Corp(>200cr)	Spouce Company Andhra Bank	Purpose Investment	Investment Details houses in rampally, Vijayawada	
Housing Loan Required Yes	Amount Required 40 lakhs	Pre-sanctioned Obtained Yes	Reffered To Bank Yes	
Discount Expected 400	Discount Offered 80	Site Visit With Family	Bank Name Andhra	
Customer Requirment 3BHK	Home Town Vijayawada	Other Info	Decesion Makers	
Company Address TOI, Banjara hills		Company Details Media house		
Smart Text				
1360, will decide in 2-3 days. Under followup for final decision. Booked Flat A-107				
Customer Query				
Customer Special Requirments				
Remarks				
Already cancelled at Platinum, B 304, wants an adjustment of 2.25 lakhs paid earlier towards GMR, if they decide to take here. His house works for Andhra bank, Nacharam.				
Call Entry Date	Call Details			
26-10-2019	Call Made By :		Call Type : NA	
27-10-2019	OutCome Of Call :			
	Next Call Date : 28-10-2019			
	Target Of Call : first call detail to be entered			