

Customer Information Sheet GMR A 109

ID : 96147 Old CIS No : CIS Date : 20-08-2019		Company		Govt Degree College, Gajwel	
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Murali Krishna		Business			
Customer Name And Address P. Adavi Raju / M. Shailaja / Varalaxmi. H.No. 13-13, Yadav Nagar, Malkajgiri.		Designation		Asst. Professor	
		Home Phone			
		Work Phone			
		Mobile		9440867068	
		Fax			
		Email		aks.sweethome@gmail.com	
For Project Gulmohar Residency		Projects Visited GMR, MPL		Projects Liked GMR	
Interested In 3 BHK					
Enquiry Source Cold Call		Enquiry Type Walk-in		Lead Status SaleClosed	
Prospect Status Excellant					
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
Customer Visit Site Yes					
Company Type Govt		Spouce Company		Purpose Self Use	
Investment Details					
Housing Loan Required Yes		Amount Required		Pre-sanctioned Obtained No	
Reffered To Bank No					
Discount Expected		Discount Offered		Site Visit With Family	
Bank Name					
Customer Requirment 3BHK		Home Town Hyderabad		Other Info	
Decesion Makers Family					
Company Address Narayanaguda		Company Details Governent College			
Smart Text					
Booking taken for flat nos. A-109 and B-108, made sale closed.					
Customer Query					
Customer Special Requirments					
Remarks					
Intrested in 2 , 3 BHK flats in GMR					

Call/Entry Date	Call Details	
20-08-2019	Call Made By :	Call Type : NA
25-08-2019	OutCome Of Call :	
	Next Call Date : 26-08-2019	
	Target Of Call : first call detail to be entered	
10-09-2019	Call Made By : Murali Krishna	Call Type : Site Visit
10-09-2019	OutCome Of Call : Booking taken for flat no- A-109 and B-108 in GMR.	
	Next Call Date : 10-09-2019	
	Target Of Call : Booking taken for flat no- A-109 and B-108 in GMR.	