

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Varala	Maheswari	Varala Maheswari
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
17 Feb 1985	Married	22737	15 Feb 2023
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Bal	Reddy	Bal Reddy
DOB Spouse	Anniversary Date		
02 Oct 2010	04 Jul 1982		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Good	Off site meeting
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Old Customer	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	207	Suresh M	Suresh M
Re Assigned To		Remarks	
	East Facing		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	Other			

Communication Details

		Address		Code						Email		
	Work	Phone Nu	ımber	Home Phone Number					Alt mob	Other		
SNo	Addres	ss Type	Address Line 1	Addr	ddress Line 2 Address Line 3		City	State	Country	Pincode	Primary	
	Home - 1	Present	1-16	Murahari	ripally Turkapally		Medchal TG ind		ind	500078	Yes	
S	No		Phone Type		Code Phone Number				Primary			
l		Mobile			949128521						Yes	
SN	No		Email Type		Email Address					Primary		
		Work		vbalr	vbalreddy4568@gmail.com Yes					Yes		

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Project Investment & Interest & Visit Details

Purpose		Investment Dtls				Site Visited With				Customer Requirement			
Self Use				1	Family			2 B	2 BHK - Flat				
Projects Visited		Projects Liked			Projects Interested				Discount Expected				
Discount Offere	ed		Queries		Special Requirements Home Town					Home Town			
Other Informati	on	De	cision Makers										
Project Name	Block Name	Unit No	Quoted Price	Expected	d Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active		
Bloomdale Residency at Genome Valley	A	207				22 Feb 2023		Yes	Yes	Yes	Yes		

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		15 Feb 2023	Other	16 Feb 2023	09:30:00	Other	Yes

*** The End ***

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