

Customer Information Sheet *WMA A 306*

ID : 95900 Old CIS No : CIS Date : 24-07-2019		Company Velocis	
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Srikanth		Business	
Customer Name And Address Laxmikanta Samantara / Susmita Samantara May Flower Park, Mallapur.		Designation Project Manager	
		Home Phone 7982303906	
		Work Phone	
		Mobile 9810466378	
		Fax	
		Email samantara@gmail.com	
For Project Gulmohar Residency	Projects Visited MPL, GMR	Projects Liked GMR	Interested In 3 BHK
Enquiry Source Others/cannot say	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouce Company	Purpose Self Use	Investment Details
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name
Customer Requirment 3BHK	Home Town Hyderabad	Other Info	Decesion Makers Family
Company Address Hiteccity		Company Details Software	
Smart Text			
Taken A-306 in GMR, made sale closed.			
Customer Query			
Customer Special Requirments			
Remarks			
Interested in 1360 sft.			

Call/Entry Date	Call Details	
24-07-2019	Call Made By :	Call Type : NA
24-07-2019	OutCome Of Call :	
	Next Call Date : 25-07-2019	
	Target Of Call : first call detail to be entered	
06-08-2019	Call Made By : Srikanth	Call Type : Meeting
06-08-2019	OutCome Of Call : Request for booking taken for A 306.	
	Next Call Date : 20-08-2019	
	Target Of Call : follow up for booking form and any references if any.	
10-09-2019	Call Made By : Murali Krishna	Call Type : Site Visit
10-09-2019	OutCome Of Call : Taken A-306 in GMR, made sale closed.	
	Next Call Date : 10-09-2019	
	Target Of Call : Taken A-306 in GMR, made sale closed.	