

Customer Profile Info

50V-181

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Phanindranath	.R	Phanindranath .R
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Married	6843	06 Jan 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Sunitha	.R	Sunitha .R
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer selected villa no.181	Nagarjuna M.	Nagarjuna M.
Re Assigned To	Remarks		
Nagarjuna M.	Booked villa no.181		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Govt	CCMB	Sr. Technical Officer	Tarnaka

Communication Details

Address			Code			Primary Mobile Number			Email
Work Phone Number			Home Phone Number			Alt mobile Number			Other
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Permanent	Nacharam			hyderabad	TG	ind		Yes
1	Home - Present	Nagole			Hyderabad	TG	ind		No
SNo	Phone Type		Code		Phone Number			Primary	
1	Mobile				9963862972			Yes	
1	Mobile				9030099339			No	

SNo	Email Type	Email Address	Primary
1	Work	phanindraccmb@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Family			3 BHK - Villa		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
Other Information			Decision Makers							
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III				13 Feb 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Nagarjuna M.		06 Jan 2021	Other	07 Jan 2021	09:30:00	Other	Yes
Nagarjuna M.	Phone	09 Jan 2021	Once again site visit with his family to select Villa / Flat	13 Jan 2021	16:30:00	Site visit with his family members.	Yes
Nagarjuna M.	Phone	13 Jan 2021	Customer did not picked up the phone	20 Jan 2021	16:30:00	Site visit with his family members.	Yes
Nagarjuna M.	Phone	20 Jan 2021	Other	20 Jan 2021	09:30:00	Other	No

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	181	13 Feb 2021	New Booking

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 181	2040	161.00	Phanindranath .R
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
9,600,000	778,674	10,378,674	10,378,675	

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	Nagarjuna M.