

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Karthik	Yellanki	Karthik Yellanki
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
01 Jan 1986	Single	22518	28 Jan 2023

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Excellent	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Boarding	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in BRGV	Suresh M	Suresh M
Re Assigned To	Remarks		
	Flat No 516		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Individual	Clinic	Century Super Speciality Hospitals	Doctor	Banjara Hills Hyderabad

Communication Details

Address			Code		Primary Mobile Number			Email		
Work Phone Number			Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Work	8-2-703	Roas No 12	Banjara Hills	Hyderabad	TG	ind	500034	Yes	
SNo		Phone Type		Code	Phone Number			Primary		
1		Mobile			8317540357			Yes		
SNo		Email Type		Email Address					Primary	
1		Personal		yellanki1986@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Family	2 BHK - Flat

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	314			28 Jan 2023		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		28 Jan 2023	Other	29 Jan 2023	09:30:00	Other	Yes

*** The End ***