

Customer Information Sheet

GMR A 402

ID : 96052	Old CIS No :	CIS Date : 06-08-2019	Company	
Prepared By : Srikanth / Assigned To : Srikanth / Reassigned To : Srikanth			Business	
Customer Name And Address P chaitanya / B Raja Shekar 5-12-239/5/302, Eshwari Nilayam, Mangapuram, Moulali, HB Colony.			Designation	Pvt employee
			Home Phone	9985246126
			Work Phone	
			Mobile	9581685914
			Fax	
			Email	rajasekhar@savannahseeds.com
For Project Gulmohar Residency	Projects Visited GMR, MPL	Projects Liked GMR	Interested In 3 BHK	
Enquiry Source Cold Call	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant	
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes	
Company Type MNC	Spouce Company	Purpose Self Use	Investment Details	
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No	
Discount Expected	Discount Offered	Site Visit With Family	Bank Name	
Customer Requirment 3BHK	Home Town Hyderabad	Other Info	Decesion Makers Family	
Company Address Mayflower Grande Site			Company Details	
Smart Text Taken A-306 in GMR, made sale closed.				
Customer Query				
Customer Special Requirments				
Remarks Intrested in 3 BHK flat in GMR				
Call/Entry Date	Call Details			
06-08-2019	Call Made By :		Call Type : NA	
12-08-2019	OutCome Of Call :			
	Next Call Date : 13-08-2019			
	Target Of Call : first call detail to be entered			
26-08-2019	Call Made By : Srikanth		Call Type : Phone	
26-08-2019	OutCome Of Call : waiting for RERA, Booking form pending			
	Next Call Date : 31-08-2019			
	Target Of Call : Call for booking form.			
10-09-2019	Call Made By : Murali Krishna		Call Type : Site Visit	
10-09-2019	OutCome Of Call : Booking taken for A-402 in GMR, made sale closed.			
	Next Call Date : 10-09-2019			
	Target Of Call : Taken A-306 in GMR, made sale closed.			