

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Lakshmi	S	Lakshmi S
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Single	22425	13 Jan 2023

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Ref given by existing customer Mr. Vijay Krishna Prasad- Mayflower Park B-415/416 and Silver Oak Bungalows-255. Negotiation done and sale closed-991A	Naveena Yadav. V	Naveena Yadav. V
Re Assigned To	Remarks		
Naveena Yadav. V	Want to settle near to her sister place cherlapally.		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Other			

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email	
Work Phone Number		Home Phone Number		Alt mobile Number			Other	

SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Banglore			Banglore	KA	ind	560063	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		8618039090	Yes

SNo	Email Type	Email Address	Primary
1	Personal	jahanavi@globalnetworks.co.in	Yes

Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With				Customer Requirement	
Self Use		Insurance Policies and others			Family				3 BHK - Flat	
Projects Visited		Projects Liked			Projects Interested				Discount Expected	
Discount Offered		Queries			Special Requirements				Home Town	
		Any special discount for senior citizen.			Looking property near to her sister place at SOB cherlapally.					
Other Information		Decision Makers								
		Self								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Residency	A	991A			31 Jan 2023		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Naveena Yadav. V		13 Jan 2023	Other	14 Jan 2023	09:30:00	Other	Yes
Naveena Yadav. V	Site Visit	13 Jan 2023	Customer interested in flat/vill no. and asking for discount for	15 Jan 2023	12:30:00	To fix an appointment with manager.	Yes
Naveena Yadav. V	Site Visit	14 Jan 2023	Expecting huge discount	18 Jan 2023	11:30:00	Waiting for customer final decision.	Yes
Naveena Yadav. V	Site Visit	17 Jan 2023	Want to meet the manager for discount	19 Jan 2023	01:30:00	Waiting for customer final decision.	Yes
Naveena Yadav. V	Phone	19 Jan 2023	Expecting huge discount	22 Jan 2023	01:30:00	To fix an appointment with manager.	Yes
Naveena Yadav. V	Phone	24 Jan 2023	Expecting huge discount	26 Jan 2023	12:30:00	Call back customer to provide further details	Yes
Naveena Yadav. V	Phone	30 Jan 2023	Not yet decided want sometime.	01 Feb 2023	12:30:00	Waiting for customer final decision.	Yes
Naveena Yadav. V	Site Visit	31 Jan 2023	Want to meet the manager for discount	31 Jan 2023	12:30:00	Other	No

*** The End ***