

Customer Information Sheet

GMR A 407

ID : 95305	Old CIS No :	CIS Date : 24-04-2019	Company	NA
Prepared By : Ashok Kumar / Assigned To : Ashok Kumar / Reassigned To : Murali Krishna			Business	House Wife
Customer Name And Address Kalyan ram/K Durga jyothi 15-1-1/156 ,Srinivasa Nagar,Dammiguda			Designation	House Wife
			Home Phone	+919866415613
			Work Phone	+918897884455
			Mobile	+917780463148
			Fax	
			Email	ksrkumar1@gmail.com
For Project Gulmohar Residency	Projects Visited	Projects Liked	Interested In	
Enquiry Source Reference	Enquiry Type Phone Call	Lead Status Active	Prospect Status Excellant	
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes	
Company Type -	Spouce Company	Purpose -	Investment Details	
Housing Loan Required	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No	
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name	
Customer Requirment -	Home Town	Other Info	Decesion Makers	
Company Address			Company Details	
Smart Text Due to railway track and other reasons chose GMR over MPL. Lead passed on to raveen Pathak.				
Customer Query				
Customer Special Requirments				
Remarks Referred by MD sir,Kalyanram works for Virinchi Group, known/referred to MD sir by Mr. Vishal Goyal) interested in 3 BHK 1500 sft. Sale closed for A-604, but cancelled due to sentimental reasons. Asked to intimate when B-Block sales open. Interested in B-601 and issued cheque to block and make the booking on an auspicious day. Customer interested in GMR.Finalised A-407				
Call/Entry Date	Call Details			
24-04-2019	Call Made By :		Call Type : NA	
27-04-2019	OutCome Of Call :			
	Next Call Date : 28-04-2019			
	Target Of Call : first call detail to be entered			
05-10-2019	Call Made By : Murali Krishna		Call Type : Phone	
05-10-2019	OutCome Of Call : Waiting for bank approval			
	Next Call Date : 11-10-2019			
	Target Of Call : To fix an appointment with manager.			