

**Customer Profile Info**
**Personal Details**

| Title               | First Name       | Last Name   | Customer Full Name   |
|---------------------|------------------|-------------|----------------------|
| MR                  | Kurakula         | Gopinath    | Kurakula Gopinath    |
| Date of Birth (DOB) | Marital Status   | Customer ID | Created Date         |
|                     | Married          | 1024        | 01 May 2020          |
| Spouse Title        | First Name       | Last Name   | Spouse Full Name     |
| MRS                 | Kurakula         | Malleshwari | Kurakula Malleshwari |
| DOB Spouse          | Anniversary Date |             |                      |
|                     | 24 Dec 2004      |             |                      |

**Status And Assignment Details**

| Customer Status       | Lead Status                      | Prospect Status     | Contact Type            |
|-----------------------|----------------------------------|---------------------|-------------------------|
| Buyer                 | Active                           | Average             | Cold Calls              |
| Source of Enquiry     | Broucher Sent/Given              | Visit Card Obtained | Executive Meet Customer |
| Cold Call             | Yes                              | No                  | yes                     |
| Customer Visited Site | Smart Summary                    | Prepared By         | Assigned To             |
| yes                   | Booked Villa No. 57              | Krishna Prasad      |                         |
| Re Assigned To        | Remarks                          |                     |                         |
|                       | Documents uploaded on 19-05-2020 |                     |                         |

**Occupation Details**

| Bussiness/Occupation Profession | Company Type | Company Name | Designation | Company Address |
|---------------------------------|--------------|--------------|-------------|-----------------|
| Business                        |              |              |             |                 |

**Communication Details**

Communication Details

|                                   |              |                            |                |                       |      |         |         |         |         |
|-----------------------------------|--------------|----------------------------|----------------|-----------------------|------|---------|---------|---------|---------|
| Address                           |              | Code                       |                | Primary Mobile Number |      | Email   |         |         |         |
| 18-1125, Ashoknagar, Miryalaguda. |              |                            |                | 9491910000            |      | -       |         |         |         |
| Work Phone Number                 |              | Home Phone Number          |                | Alt mobile Number     |      | Other   |         |         |         |
| SNo                               | Address Type | Address Line 1             | Address Line 2 | Address Line 3        | City | State   | Country | Pincode | Primary |
| No Entries                        |              |                            |                |                       |      |         |         |         |         |
| SNo                               | Phone Type   |                            | Code           | Phone Number          |      | Primary |         |         |         |
| 1                                 |              |                            |                | 9440248047            |      | Yes     |         |         |         |
| SNo                               | Email Type   | Email Address              |                |                       |      |         | Primary |         |         |
| 1                                 | Personal     | kurakulagopinath@gmail.com |                |                       |      |         | Yes     |         |         |

## Project Investment &amp; Interest &amp; Visit Details

| Investment & Interest & Visit Details |            |         |                 |                |                      |              |       |                      |            |           |  |
|---------------------------------------|------------|---------|-----------------|----------------|----------------------|--------------|-------|----------------------|------------|-----------|--|
| Purpose                               |            |         | Investment Dtls |                | Site Visited With    |              |       | Customer Requirement |            |           |  |
| Self Use                              |            |         |                 |                | Family               |              |       | 2 BHK - Villa        |            |           |  |
| Projects Visited                      |            |         | Projects Liked  |                | Projects Interested  |              |       | Discount Expected    |            |           |  |
| Discount Offered                      |            |         | Queries         |                | Special Requirements |              |       | Home Town            |            |           |  |
| Other Information                     |            |         | Decision Makers |                |                      |              |       |                      |            |           |  |
|                                       |            |         |                 |                |                      |              |       |                      |            |           |  |
| Project Name                          | Block Name | Unit No | Quoted Price    | Expected Price | Visited Date         | Visited Time | Liked | Visited              | Interested | Is Active |  |
| No Entries                            |            |         |                 |                |                      |              |       |                      |            |           |  |

## Customer Calls

| Made By    | Type Of Call | Call Date | Outcome Of Call | Next Call Date | Next Call Time | Target | Shall Remind |
|------------|--------------|-----------|-----------------|----------------|----------------|--------|--------------|
| No Entries |              |           |                 |                |                |        |              |

## Purchase Property Details

| Project Name       | Block Name | Unit No | Booking Date | Remarks |
|--------------------|------------|---------|--------------|---------|
| AVR Gulmohar Homes | A          | 57      | 22 Jan 2017  |         |

## Customer Property Summary

| Project Name       | Block No - Unit No | Unit Area (Square Area) | Land Area (Square Yards) | Customer Name     |
|--------------------|--------------------|-------------------------|--------------------------|-------------------|
| AVR Gulmohar Homes | A - 57             | 1250                    | 179.00                   | Kurakula Gopinath |
| Sale Amount        | Total Other Amount | Total Amount            | Total Received           | Balance           |
| 3,700,000          | 448,212            | 4,148,212               | 4,145,001                | 3,211             |

## Flat Villa Info

| Unit Type      | Sold                         | Mortgaged        | Booked By   |
|----------------|------------------------------|------------------|-------------|
| Deluxe         | Yes                          | No               |             |
| Parking        | First Payment Date           | Booking After OC | OC Date     |
| 1              | 30 Jan 2017                  | No               | 01 Jan 2050 |
| Owner Category | Owned By                     |                  |             |
| Builder        | Modi Reality Miryalaguda LLP |                  |             |

## Tax Info

| Value Of Sale Deed | Value Of Agreement Of Construction | Land Development Charges | Other Taxable Amounts |
|--------------------|------------------------------------|--------------------------|-----------------------|
|                    |                                    |                          |                       |