

Customer Profile Info

| Persona | I Details |
|---------|-----------|
| | |

| Title | First Name | Last Name | Customer Full Name |
|---------------------|------------------|-------------|--------------------|
| MR | Chalasani | Sri Hari | Chalasani Sri Hari |
| Date of Birth (DOB) | Marital Status | Customer ID | Created Date |
| 22 May 2020 | Married | 788 | 20 Feb 2019 |
| Spouse Title | First Name | Last Name | Spouse Full Name |
| MRS | Chalasani | Manju | Chalasani Manju |
| DOB Spouse | Anniversary Date | | |
| 22 May 2020 | 05 May 2005 | | |

Status And Assigment Details

| Customer Status | Lead Status | Prospect Status | Contact Type | | |
|-----------------------|--------------------------------|---------------------|-------------------------|--|--|
| Buyer | Active | Good | Cold Calls | | |
| Source of Enquiry | Broucher Sent/Given | Visit Card Obtained | Executive Meet Customer | | |
| Cold Call | Yes | No | No | | |
| Customer Visited Site | Smart Summary | Prepared By | Assigned To | | |
| No | Booked Villa No. 70 | Krishna Prasad | | | |
| Re Assigned To | Remarks | | | | |
| | Documents uploaded on 17-05-20 | | | | |

Occupation Details

| Bussiness/Occupation Profession | Company Type | Company Name | Designation | Company Address |
|---------------------------------|--------------|--------------|-------------|-----------------|
| Business. | Shop | | | Miryalaguda |

Communication Details

| | Address | | | Address Code Primary Mobile Number | | | | Em | Email | |
|-----------|-----------------------------------|----------------------|--------------------|------------------------------------|------|------------|---------|------------------|---------|--|
| | Rao, 18- 1357, Asho ryalaguda. | k nagar, Beside Vagd | evi College, Sagar | | 924 | 46737768 | | harimla@gmail.co | om | |
| | Work | Phone Number | | Home Phone Numb | er | Alt mobile | Number | . Oth | er | |
| SNo | Address Type | Address Line 1 | Address Line 2 | Address Line 3 | City | State | Country | Pincode | Primary | |
| No Entrie | es | | | 20 | | | | | | |
| SN | No | Phone Type | Coe | de | Ph | one Number | | Prir | nary | |
| No Entrie | es | | | | | | | | | |

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| SNo | Email Type | | |
|-----------|------------|---------------|---------|
| o Entries | -58- | Email Address | Primary |
| | | | Timary |

Project Investment & Interest & Visit Details

| Purpo | ose | | Investmen | t Dtls | | | | | | |
|----------------|---------------|---|--------------|----------------|---|-------------------|----------|-----------|---------------------|-----------|
| Self Use | | Gold,open | | | | Site Visited With | | | Customer Requiremen | |
| Projects V | isited | | Projects L | :I 1 | Family | Family | | | 3 BHK - Villa | |
| other open ,AG | Н | AGH | Trojects L | iked . | | Projects Int | terested | | Discount 1 | Expected |
| Discount O | ffered | Queries | | | 70 | 70 | | | YES | |
| NO | | customer want internal change asking amenities facility *s Decision Makers | | Clistomer w | Special Requirements | | | Home Town | | |
| Other Inform | mation | | | Larger plot | ustomer want East facing only and looking arger plot | | | | Miryalaguda | |
| | | Family | | incry | _ | | | | | |
| Project Name | Block Name | Unit No | Quoted Price | Expected Price | Visited Date | 1 | | | | |
| lo Entries | | | | Posturine | visited Date | Visited Time | Liked | Visited | Interested | Is Active |

Customer Calls

| Made By | Type Of Call | Call Date | Outcome Of Call | | | | |
|-----------|--------------|-----------|-----------------|--|----------------|--------|--------------|
| o Entries | | | Outcome Of Call | Next Call Date | Next Call Time | Target | Shall Remind |
| | | | | The state of the s | | 8 | Shan Remino |

Purchase Property Details

| Project Name | Planta | | | |
|---------------------------|-----------------------|---------|--------------|---------|
| AVR Gulmohar Homes | Block Name | Unit No | Booking Date | D . |
| Customer Property Summary | A | 70 | 09 Mar 2019 | Remarks |
| Project Name | Block No - Unit No Un | | | |

| D. 1 | - - | | | |
|-------------------|---------------------------|-------------------------|--------------------------|--------------------|
| Project Name | Block No - Unit No | Unit Area (S- | | |
| VR Gulmohar Homes | A - 70 | Unit Area (Square Area) | Land Area (Square Yards) | Customer Name |
| Sale Amount | Total Other Amount | | 179.00 | Chalasani Sri Hari |
| 3,600,000 | | Total Amount | Total Received | Balance |
| | 133,204 | 3,753,204 | 3,246,500 | |
| | | | 3,246,300 | 50 |

Flat Villa Info

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