

**Customer Profile Info**
**Personal Details**

| Title               | First Name       | Last Name      | Customer Full Name    |
|---------------------|------------------|----------------|-----------------------|
| MR                  | Rapolu           | Koti Eeswari   | Rapolu Koti Eeswari   |
| Date of Birth (DOB) | Marital Status   | Customer ID    | Created Date          |
| 09 Jun 1975         | Married          | 1409           | 25 Jul 2020           |
| Spouse Title        | First Name       | Last Name      | Spouse Full Name      |
| MR                  | Rapolu           | Rama Narasaiah | Rapolu Rama Narasaiah |
| DOB Spouse          | Anniversary Date |                |                       |
| 01 Jan 1968         | 21 Feb 1985      |                |                       |

**Status And Assignment Details**

| Customer Status       | Lead Status         | Prospect Status     | Contact Type            |
|-----------------------|---------------------|---------------------|-------------------------|
| Buyer                 | Sale Closed         | Average             |                         |
| Source of Enquiry     | Broucher Sent/Given | Visit Card Obtained | Executive Meet Customer |
| Walk-in               | Yes                 | No                  | yes                     |
| Customer Visited Site | Smart Summary       | Prepared By         | Assigned To             |
| yes                   | Looking for 2 bhk.  | Harika              | Harika                  |
| Re Assigned To        | Remarks             |                     |                         |
| Harika                | Looking for 2 bhk.  |                     |                         |

**Occupation Details**

| Russiness/Occupation Profession | Company Type | Company Name     | Designation | Company Address              |
|---------------------------------|--------------|------------------|-------------|------------------------------|
| Textiles                        | Shop         | EESWARI TEXTILES |             | Near Bus Stand , Miryalaguda |
| Is Spouse Working               | Company Type | Company Name     | Designation |                              |
| Yes                             | Shop         | EESWARI TEXTILES | Owner       |                              |

**Communication Details**

| Address           |               | Code              |                | Primary Mobile Number |              |       | Email   |         |         |
|-------------------|---------------|-------------------|----------------|-----------------------|--------------|-------|---------|---------|---------|
| Work Phone Number |               | Home Phone Number |                | Alt mobile Number     |              |       | Other   |         |         |
| SNo               | Address Type  | Address Line 1    | Address Line 2 | Address Line 3        | City         | State | Country | Pincode | Primary |
| 1                 | Home - Native | H.No. 18-1578-2   | Ashok Nagar    | Miryalguda            | Miryalguda   | TG    | ind     | 508207  | Yes     |
| SNo               | Phone Type    |                   | Code           |                       | Phone Number |       |         | Primary |         |
| 1                 | Mobile        |                   |                |                       | 9110516426   |       |         | Yes     |         |
| 1                 | Mobile        |                   |                |                       | 8985683400   |       |         | No      |         |

| SNo | Email Type | Email Address              | Primary |
|-----|------------|----------------------------|---------|
| 1   | Personal   | jeevan.rapolu333@gmail.com | Yes     |

## Project Investment &amp; Interest &amp; Visit Details

| Purpose           | Investment Dtls | Site Visited With    | Customer Requirement |
|-------------------|-----------------|----------------------|----------------------|
| Self Use          |                 | Family               | 2 BHK - Villa        |
| Projects Visited  | Projects Liked  | Projects Interested  | Discount Expected    |
| Discount Offered  | Queries         | Special Requirements | Home Town            |
| Other Information | Decision Makers |                      | Miryalaguda          |

| Project Name       | Block Name | Unit No | Quoted Price | Expected Price | Visited Date | Visited Time | Liked | Visited | Interested | Is Active |
|--------------------|------------|---------|--------------|----------------|--------------|--------------|-------|---------|------------|-----------|
| AVR Gulmohar Homes | I          | 79      |              |                |              |              | Yes   | Yes     | Yes        |           |

## Customer Calls

| Made By | Type Of Call | Call Date   | Outcome Of Call | Next Call Date | Next Call Time | Target | Shall Remind |
|---------|--------------|-------------|-----------------|----------------|----------------|--------|--------------|
| Harika  |              | 25 Jul 2020 | Other           | 26 Jul 2020    | 09:30:00       | Other  | Yes          |

## Purchase Property Details

| Project Name       | Block Name | Unit No | Booking Date | Remarks |
|--------------------|------------|---------|--------------|---------|
| AVR Gulmohar Homes | A          | 79      | 05 Nov 2020  |         |

## Customer Property Summary

| Project Name       | Block No - Unit No | Unit Area (Square Area) | Land Area (Square Yards) | Customer Name       |
|--------------------|--------------------|-------------------------|--------------------------|---------------------|
| AVR Gulmohar Homes | A - 79             | 1250                    | 201.00                   | Rapolu Koti Eeswari |
| Sale Amount        | Total Other Amount | Total Amount            | Total Received           | Balance             |
| 5,700,000          | 591,339            | 6,291,339               | 6,241,849                | 49,490              |

## Flat Villa Info

| Unit Type      | Sold               | Mortgaged        | Booked By |
|----------------|--------------------|------------------|-----------|
| Deluxe         | Yes                | No               | Harika    |
| Parking        | First Payment Date | Booking After OC | OC Date   |
| 0              |                    | Yes              |           |
| Owner Category | Owned By           |                  |           |
| Land Owner     | A Ajay Reddy       |                  |           |