

## **Customer Profile Info**

| Title               | First Name     | Last Name   | Customer Full Name |
|---------------------|----------------|-------------|--------------------|
| MR                  | Naga Sai       | Aditya      | Naga Sai Aditya    |
| Date of Birth (DOB) | Marital Status | Customer ID | Created Date       |
|                     | Single         | 16224       | 02 Sep 2021        |

Status And Assignment Details

| Customer Status       | Lead Status                       | Prospect Status     | Contact Type            |  |  |  |
|-----------------------|-----------------------------------|---------------------|-------------------------|--|--|--|
| Buyer                 | Sale Closed                       | Excellent           | Phone Call              |  |  |  |
| Source of Enquiry     | Broucher Sent/Given               | Visit Card Obtained | Executive Meet Customer |  |  |  |
| A ference             | Yes                               | yes                 | yes                     |  |  |  |
| Customer Visited Site | Smart Summary                     | Prepared By         | Assigned To             |  |  |  |
| ses                   | Visited the site                  | Nagarjuna M.        | Nagarjuna M.            |  |  |  |
| Re Assigned To        | Remarks                           |                     |                         |  |  |  |
| Algarjuna M.          | cheque collected for villa no.164 |                     |                         |  |  |  |

Compation Details

| Bussiness/Occupation Profession | Company Type | Company Name | Designation | Company Address |
|---------------------------------|--------------|--------------|-------------|-----------------|
|                                 | Other        |              |             |                 |

mmunication Details

| Address Work Phone Number |         | Code                              |              |                  | Primary Mobile Number |           |              |         |         |         |
|---------------------------|---------|-----------------------------------|--------------|------------------|-----------------------|-----------|--------------|---------|---------|---------|
|                           |         |                                   | Home Phone ! |                  | Alt mobile Number     |           |              |         |         |         |
| Seldre                    | ss Type | Address Line                      | 1            | Address Line 2   | Address Line          | City      | State        | Country | Pincode | Primary |
| Home -                    | Present | Q-C-12 Pragathi Na<br>SIIL Campus | igar,        |                  |                       | Hyderabad | TG           | ind     |         | Yes     |
| 550                       |         | Phone Type                        |              | Code             |                       | Phone     | Phone Number |         | Primary |         |
|                           | Mobile  |                                   |              |                  | 911036                | 1844      |              |         | Yes     |         |
|                           | Mobile  |                                   |              |                  | 949483                | 9731      |              |         | No      |         |
| Email Type                |         |                                   | e e e        | Em               | ail Address           |           |              | Pri     | mary    |         |
|                           | Work    |                                   | ko           | ndapalli.adi@gma | il.com                |           |              |         | Yes     |         |

19 dect Investment & Interest & Visit Details

| Purpose | Investment Dtls | Site Visited With | Customer Requirement |
|---------|-----------------|-------------------|----------------------|
|---------|-----------------|-------------------|----------------------|

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|                   |                 | Family               | 3 BHK - Villa     |
|-------------------|-----------------|----------------------|-------------------|
| Projects Visited  | Projects Liked  | Projects Interested  | Discount Expected |
| Discount Offered  | Queries         | Special Requirements | Home Town         |
| Other Information | Decision Makers |                      |                   |

| Project Name      | Block<br>Name | Unit No | Quoted Price | Expected Price | Visited Date | Visited Time | Liked | Visited | Interested | Is Active |
|-------------------|---------------|---------|--------------|----------------|--------------|--------------|-------|---------|------------|-----------|
| er Oak<br>Ins III | III           | 166     |              |                | 02 Sep 2021  |              | Yes   | Yes     | Yes        | Yes       |
| er Oak<br>as III  | 111           | 164     |              |                | 07 Sep 2021  |              | Yes   | Yes     | Yes        | Yes       |

Colomer Calls

| Stude By | Type Of Call | Call Date   | Outcome Of Call | Next Call Date | Next Call Time | Target | Shall Remind |
|----------|--------------|-------------|-----------------|----------------|----------------|--------|--------------|
| me of t  |              | 02 Sep 2021 | Other           | 03 Sep 2021    | 09:30:00       | Other  | Yes          |
|          |              |             |                 | •              |                |        |              |

archase Property Details

| Project Name  | Block Name | Unit No | Booking Date | Remarks     |  |
|---------------|------------|---------|--------------|-------------|--|
| tas III       | III        | 164     | 01 Sep 2021  | NEW BOOKING |  |
| merty Summary |            |         |              | NEW BOOKING |  |

| Block No - Unit No |                    | Unit Area (Square Area) | Land Area (Square Yards) | Customer Name   |  |
|--------------------|--------------------|-------------------------|--------------------------|-----------------|--|
| r Oak Villas III   | III - 164          | 2040                    | 161.00                   | Naga Sai Aditya |  |
| Sala Amount        | Total Other Amount | Total Amount            | Total Received           | Balance         |  |
| 8,300,000          | 996,994            | 9,296,994               | 9,333,160                |                 |  |

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| Unit Type    | Sold                  | Mortgaged        | Booked By    |  |  |  |
|--------------|-----------------------|------------------|--------------|--|--|--|
|              | Yes                   | No               | Nagarjuna M. |  |  |  |
| Parking      | First Payment Date    | Booking After OC | OC Date      |  |  |  |
|              | 71                    | Yes              |              |  |  |  |
| er Catergory | Owned By              |                  |              |  |  |  |
|              | Modi Housing Pvt Ltd. |                  |              |  |  |  |

| Value Of Agreement Of Construction | Land Development Charges | Other Taxable Amounts |
|------------------------------------|--------------------------|-----------------------|
| 3,488,000                          | 0                        | Tamble / Midults      |
| GST Amount                         | VAT Amount               | Service Tax Amount    |
|                                    | 3,488,000                | 3,488,000 0           |

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