

## Customer Profile Info

SOV-182

## Personal Details

| Title               | First Name     | Last Name   | Customer Full Name |
|---------------------|----------------|-------------|--------------------|
| MR                  | Sesha          | giri        | Sesha giri         |
| Date of Birth (DOB) | Marital Status | Customer ID | Created Date       |
|                     | Single         | 8725        | 05 Apr 2021        |

## Status And Assignment Details

| Customer Status       | Lead Status               | Prospect Status     | Contact Type            |
|-----------------------|---------------------------|---------------------|-------------------------|
| Buyer                 | Sale Closed               | Good                | Walk-in                 |
| Source of Enquiry     | Broucher Sent/Given       | Visit Card Obtained | Executive Meet Customer |
| Hoarding              | Yes                       | yes                 | yes                     |
| Customer Visited Site | Smart Summary             | Prepared By         | Assigned To             |
| yes                   | Visited the site          | Anitha              | Anitha                  |
| Re Assigned To        | Remarks                   |                     |                         |
| Anitha                | interested in west facing |                     |                         |

## Occupation Details

| Bussiness/Occupation Profession | Company Type | Company Name | Designation | Company Address |
|---------------------------------|--------------|--------------|-------------|-----------------|
| HSE Advisor                     | MNC          | Sanofi       | Advisor     | Hyderabad       |

## Communication Details

| Address           |                |                | Code              |                   |           | Primary Mobile Number |         |         | Email   |
|-------------------|----------------|----------------|-------------------|-------------------|-----------|-----------------------|---------|---------|---------|
| Work Phone Number |                |                | Home Phone Number |                   |           | Alt mobile Number     |         |         | Other   |
| SNo               | Address Type   | Address Line 1 | Address Line 2    | Address Line 3    | City      | State                 | Country | Pincode | Primary |
| 1                 | Home - Present | Old Alwal      |                   |                   | Hyderabad | TG                    | ind     |         | Yes     |
| SNo               |                | Phone Type     |                   | Code              |           | Phone Number          |         | Primary |         |
| 1                 |                | Mobile         |                   |                   |           | 8884100433            |         | Yes     |         |
| SNo               |                | Email Type     |                   | Email Address     |           |                       |         | Primary |         |
| 1                 |                | Work           |                   | dsr8416@gmail.com |           |                       |         | Yes     |         |

## Project Investment &amp; Interest &amp; Visit Details

| Purpose  | Investment Dtls | Site Visited With | Customer Requirement |
|----------|-----------------|-------------------|----------------------|
| Self Use | plots and gold  | Family            | 3 BHK - Villa        |

| Purpose           |  |  | Investment Dtls |  | Site Visited With    |  |  | Customer Requirement |  |  |
|-------------------|--|--|-----------------|--|----------------------|--|--|----------------------|--|--|
| Projects Visited  |  |  | Projects Liked  |  | Projects Interested  |  |  | Discount Expected    |  |  |
|                   |  |  |                 |  |                      |  |  | 9600000              |  |  |
| Discount Offered  |  |  | Queries         |  | Special Requirements |  |  | Home Town            |  |  |
| 99,50,000/-       |  |  |                 |  |                      |  |  |                      |  |  |
| Other Information |  |  | Decision Makers |  |                      |  |  |                      |  |  |
|                   |  |  | Self            |  |                      |  |  |                      |  |  |

| Project Name          | Block Name | Unit No | Quoted Price | Expected Price | Visited Date | Visited Time | Liked | Visited | Interested | Is Active |
|-----------------------|------------|---------|--------------|----------------|--------------|--------------|-------|---------|------------|-----------|
| Silver Oak Villas III | III        | 182     | 10,000,000   | 9,600,000      | 13 Apr 2021  |              | NO    | NO      | Yes        | NO        |

## Customer Calls

| Made By | Type Of Call | Call Date   | Outcome Of Call                                                  | Next Call Date | Next Call Time | Target                               | Shall Remind |
|---------|--------------|-------------|------------------------------------------------------------------|----------------|----------------|--------------------------------------|--------------|
| Anitha  |              | 05 Apr 2021 | Other                                                            | 06 Apr 2021    | 09:30:00       | Other                                | Yes          |
| Anitha  | Phone        | 06 Apr 2021 | Customer interested in flat/vill no. and asking for discount for | 09 Apr 2021    | 16:00:00       | To fix an appointment with manager.  | Yes          |
| Anitha  | Phone        | 10 Apr 2021 | Customer interested in flat/vill no. and asking for discount for | 14 Apr 2021    | 17:00:00       | Waiting for customer final decision. | Yes          |

## Purchase Property Details

| Project Name          | Block Name | Unit No | Booking Date | Remarks     |
|-----------------------|------------|---------|--------------|-------------|
| Silver Oak Villas III | III        | 182     | 13 Apr 2021  | NEW BOOKING |

## Customer Property Summary

| Project Name          | Block No - Unit No | Unit Area (Square Area) | Land Area (Square Yards) | Customer Name |
|-----------------------|--------------------|-------------------------|--------------------------|---------------|
| Silver Oak Villas III | III - 182          | 2040                    | 161.00                   | Sesha giri    |
| Sale Amount           | Total Other Amount | Total Amount            | Total Received           | Balance       |
| 9,950,000             | 784,310            | 10,734,310              | 10,734,310               |               |

## Flat Villa Info

| Unit Type      | Sold                  | Mortgaged        | Booked By |
|----------------|-----------------------|------------------|-----------|
| Deluxe         | Yes                   | No               | Anitha    |
| Parking        | First Payment Date    | Booking After OC | OC Date   |
|                |                       | Yes              |           |
| Owner Category | Owned By              |                  |           |
| Builder        | Modi Housing Pvt Ltd. |                  |           |