

Customer Profile Info

Sev-156

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Arun	Akella	Arun Akella
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
15 Aug 1984	Married	3528	18 Sep 2020
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Akella	Soujanya	Akella Soujanya
DOB Spouse	Anniversary Date		
13 Jan 1986			

Status And Assigment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booked villa no.156	Anitha	Anitha
Re Assigned To	Remarks		
Nagarjuna M.	Booked villa no.156		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
			Principle Consultant	

Communication Details

Address		Code			Primary Mobile Number			Email	
Work Phone Number		Home Phone Number			Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Safilguda			Hyd	TG	ind		Yes
SNo	Phone Type		Code	Phone Number			Primary		
1	Mobile			8686045544			Yes		
SNo	Email Type		Email Address					Primary	
1	Work		asv.akella@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With		Customer Requirement				
Self Use				Family		3 BHK - Villa				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
Discount Offered		Queries		Special Requirements		Home Town				
Other Information		Decision Makers								
		family								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	156					Yes	Yes	Yes	

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		18 Sep 2020	Other	19 Sep 2020	09:30:00	Other	Yes
Nagarjuna M.	Phone	21 Sep 2020	Other	21 Sep 2020	09:30:00	Other	No

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	156	23 Sep 2020	

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 156	2040	161.00	Arun Akella
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
7,350,000	453,384	7,803,384	7,883,000	-79,616

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	Nagarjuna M.
Parking	First Payment Date	Booking After OC	OC Date
		Yes	
Owner Category	Owned By		
Builder	Modi Housing Pvt Ltd.		