

Customer Profile Info

Persona	Details
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Title	First Name	Last Name	Customer Full Name
MR	Vinay Kumar	Gollapelli	Vinay Kumar Gollapelli
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
13 Sep 1989	Married	23041	25 Mar 2023
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Bhavani	Gollapelli	Bhavani Gollapelli
DOB Spouse	Anniversary Date	av a Maja splage)	
21 Aug 1995	24 Nov 2017		

Status And Assigment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	No	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booked Flat No 416	Niranjan	Niranjan
Re Assigned To		Remarks	
Niranjan	Booked Flat No 416		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Other	Singareni Collierty	General Mazdur	P V K - 5 Incline Kothagudem Khammam

Communication Details

	A	ddress		Code		Primary Mobile Number			Email		
	Work P	hone Number		Home Phone Number	er	A	Alt mobile Number			Other	
SNo	Address T	ype Address	Line 1	Address Line	Address Line 3	City	State	Countr	y Pincod	e Primary	
	Home - Present	SPL D1, Welfare (Ramavaram, Koth Khammam				Khammam	TG	ind	507101	Yes	
	SNö	Phone Type		Code		Phone Number			Primary		
		Mobile			7981729448	8			Yes		
<u> </u>	iNo I	Email Type			Email A	ddress			1	Primary	

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Printed By: Niranjan

11	Personal		
	7 Cinglial	vinay.golapalli@gmail.com	
		Sammooni Sammooni	Yes

	In	vestment Dt	ls	Sito Vicio	ted West					
					ted With		Customer Requirement		ient	
-d	<u></u>					2 BHK		- Flat		
	P	rojects Liked	1	Projects I	nterested		Discount Exposted			
ed		Querles		71 114			Expected		<u> </u>	
	- Carries			Special Requirements				Home Town		
ion	De	cision Maker	's	4.3.4				77 W 1887		
Block Name	Unit No	Quoted	Expected Price	Visited	Visited	1,,,,	T		1/. 15	
		THE	+	Date	Time	Liked	Visited	Interested	Is Activ	
A	416			23 Mar 2023		No	No	Yes	No	
	Block Name	ed P ed De block Unit Name No	ed Projects Liked ed Queries on Decision Maker Block Unit Quoted Name No Price	ed Projects Liked ed Queries ion Decision Makers Block Unit Quoted Name No Price Expected Price	Family Family Projects Liked Projects I ed Queries Special Requires In Decision Makers Block Unit No Price Expected Price Date A 416 23 Mar	Family In the second of the s	Family 2 Projects Liked Projects Interested ed Queries Special Requirements on Decision Makers Block Unit No Price Expected Price Date Time Liked A 416 23 Mar	Family 2 BHK - Flat Projects Liked Projects Interested D ed Queries Special Requirements on Decision Makers Block Unit Name No Price Expected Price Date Time Liked Visited A 416 23 Mar	Family 2 BHK - Flat Projects Liked Projects Interested Discount Expected ed Queries Special Requirements Home Town In Decision Makers Block Unit Quoted Name No Price Expected Price Date Time Liked Visited Interested A 416 23 Mar	

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	1			
Viranjan				Next Call Date	Next Call Time	Target	Shall Remind
	norther /	25 Mar 2023	Other	26 Mar 2023	09:30:00	Other	Yes

*** The End ***