

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Arpita	Chatterjee	Arpita Chatterjee
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
12 Mar 1986	Married	22829	23 Feb 2023
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Tanmay	Chatterjee	Tanmay Chatterjee
DOB Spouse	Anniversary Date		
02 Mar 1986			

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in brgv, booked flat no. - 411	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	Interested in brgv		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Other	Bits Pilani		

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email	
Work Phone Number		Home Phone Number		Alt mobile Number			Other	

SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	H-1, 602, Bits Pilani Complex		Shamirpet	Hyderabad	TG	ind	500078	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9679252107	No
1	Mobile		9679252107	No

SNo	Email Type	Email Address	Primary
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1	Personal	tanmay.chemistry@gmail.com	Yes
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Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With		Customer Requirement			
Self Use					Family		2 BHK - Flat			
Projects Visited		Projects Liked			Projects Interested		Discount Expected			
Discount Offered		Queries			Special Requirements		Home Town			
Other Information		Decision Makers								
		Family								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	411			27 Mar 2023		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		23 Feb 2023	Other	24 Feb 2023	09:30:00	Other	Yes
Suresh M	Phone	27 Feb 2023	Other	05 Mar 2023	09:30:00	Waiting for customer final decision.	Yes
Suresh M	Phone	06 Mar 2023	Other	13 Mar 2023	09:30:00	Site visit with his family members.	Yes

*** The End ***